



E-mobility and electrification

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September 11th 2026

E-mobility and electrification

1

Vehicle Electrification

- From simple engine start/stop to full battery electric – how they operate
- Mild vs. full Hybrid – *Watt's* the difference?
- Transmissions and their fluids have a key role to play

2

E-fluid Formulation

- New fluid requirements include motor cooling, compatibility and electrical insulation
- All must be balanced with transmission performance and durability

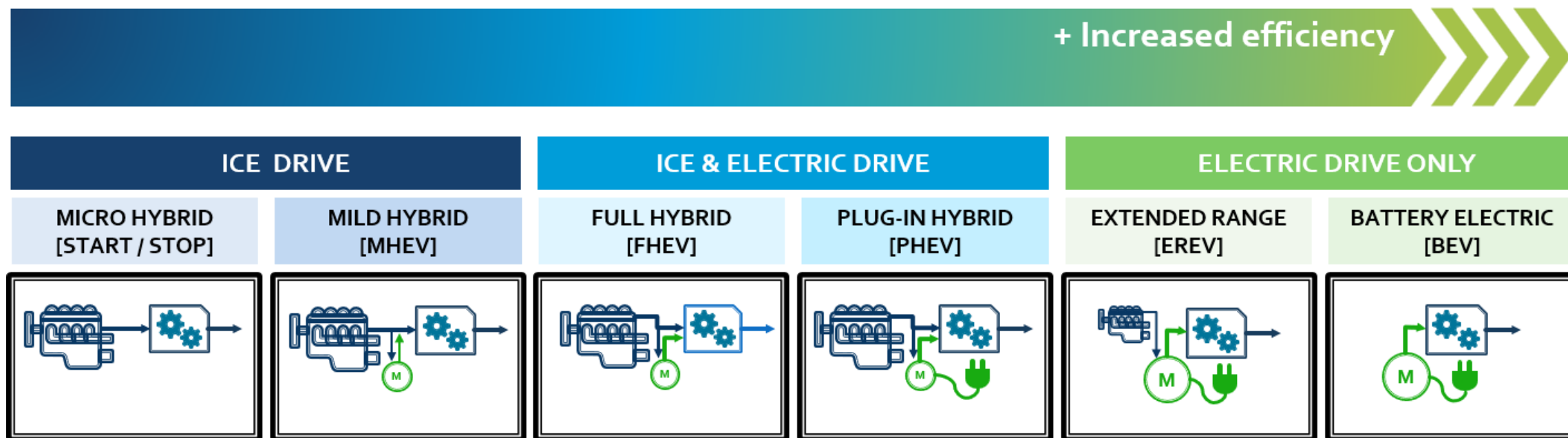
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Electrification Outlook

- There will be a mix of technologies to meet climate goals depending on the application and region, including hybrids, FHEV, BEV, alternative fuels and improved ICE
- Global passenger car vehicle parc exceeds 1.4 billion, with sustained demand for conventional PTF through the 2030s

1. Vehicle electrification

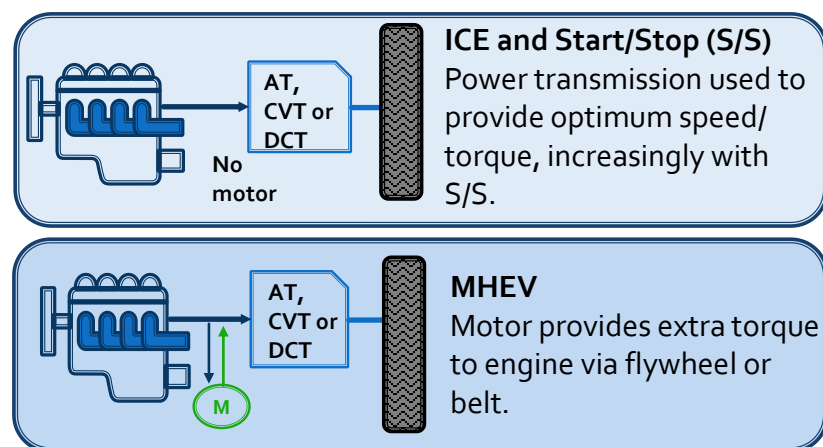
Electrification Trends



Electrification trends – design and PTF impact

Mild Hybrid Electric Vehicles [MHEV]

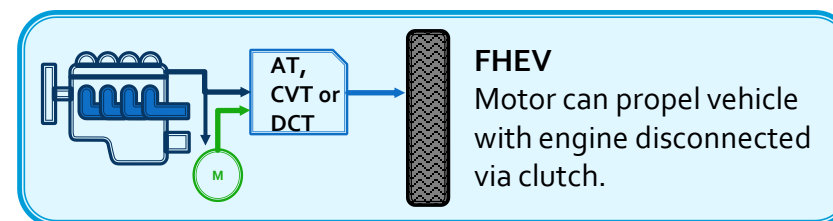
Use conventional transmissions



- Motor is placed either before [P0] or after [P1]
- **Standard ATF, CVTF or DCTF used, as transmission and motor are separate**

Full Hybrid Electric Vehicles [FHEV]

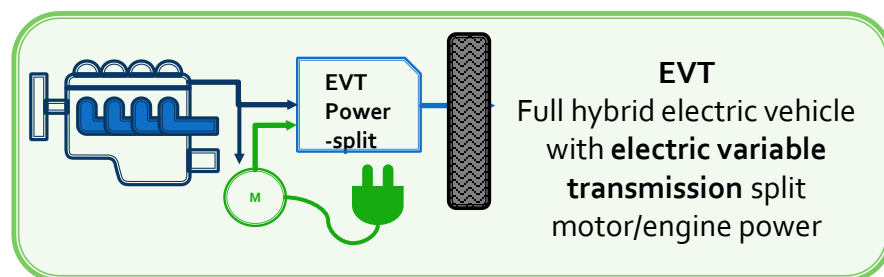
Typically house motor within transmission casing



- Referred to as "Wet motor", housed in the transmission in contact with the oil
- Motor can be placed before [P2], or after [P3]
- **ATF, CVTF or DCTF is used to cool and insulate motor, while providing friction performance and gear protection**

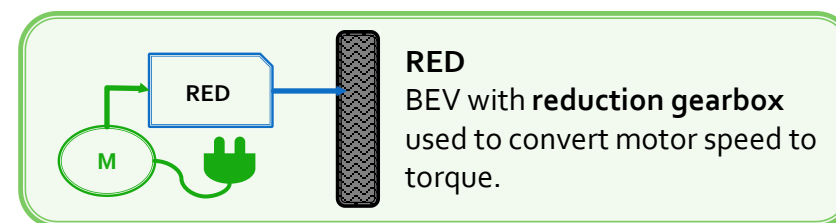
Electrification trends – design and PTF impact

FHEVs may also use an **Electronic variable transmission [EVT]** where a planetary gearset or set of clutches manage the power split [PS] between the engine and motor



- Shifting clutches are eliminated
- **Transmission fluid used to cool and insulate the motor, and protect the gears**

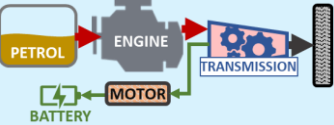
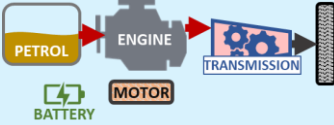
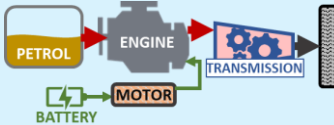
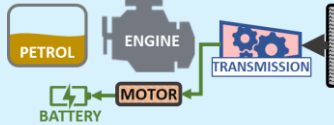
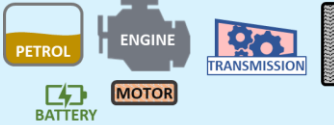
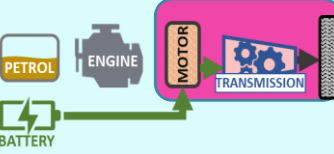
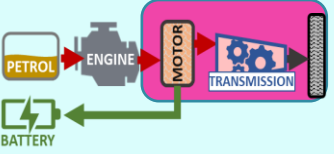
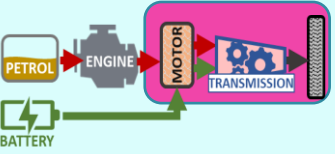
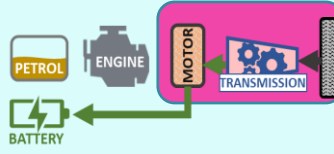
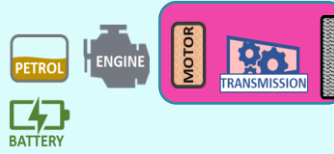
Battery Electric Vehicles [BEV] employ a **reduction [RED] gearbox**



- Motor is connected to drive shaft, typically using a simple two-gear design
- **Motor and gears may be housed together, so transmission fluid may cool and insulates the motor, while protecting the gears**

Vehicle electrification

operation of mild hybrid vs. full hybrid designs

 GENTLE ACCELERATION	 CRUISE	 FULL ACCELERATION	 DECELERATION	 STOP
MILD HYBRID Engine drives vehicle. Motor captures any extra engine power to charge battery. 	MILD HYBRID Engine drives vehicle. Motor is on standby. 	MILD HYBRID Engine drives vehicle while Motor only assists engine.  KEY DIFFERENCE 	MILD HYBRID Engine off. Motor regenerates braking energy to charge battery. 	MILD HYBRID Engine and Motor off. Battery provides energy to run accessories, such as A/C. 
FULL HYBRID Motor drives vehicle.  KEY DIFFERENCE Engine is on standby. 	FULL HYBRID Engine drives vehicle. Motor captures any extra engine power to charge battery. 	FULL HYBRID Engine and Motor both provide power to drive the vehicle. 	FULL HYBRID Engine off. Motor regenerates braking energy to charge battery. 	FULL HYBRID Engine and Motor off. Battery provides energy to run accessories, such as A/C. 

Battery electric vehicles (BEVs)

BEVs are 60~73% efficient (without regen)

Many approaches to gain more miles from a single charge

Increase power density

Reduce weight

Conventional Power



Gearbox



E-Machine



Separate components widely used

Image: GKN Automotive CC0

Battery electric vehicles (BEVs)

Integrated approach

Reduced
labor costs

Smaller lighter
packaging

Reduced
material costs

Integrated
cooling



Increased
design
complexity

Higher
working
temperatures



Integrated electric drive unit



**E-machine,
gearbox
and power
electronics fully
integrated**

E-fluids increasingly required for cooling

Image: GKN Automotive CC0

Electric drive units and e-axes

Adoption rising

Nidec

5 models, 10 Million production by 2030

BluE Nexus

mass production for Toyota's bZ4X

Schaeffler AG

4 in 1 – includes thermal management

ZF Friedrichshafen AG

new generation 'e-drive'

JATCO

aim to produce **5 million** by 2030

Bosch

mobility solutions
e-axe central to success

Hitachi Astemo

e-axes for Honda from 2026

GKN-automotive

>2 million
e-drives delivered

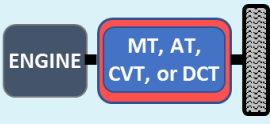
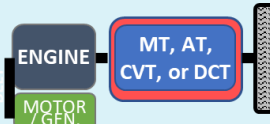
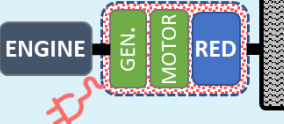
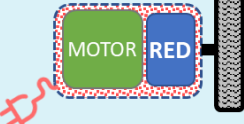
Schaeffler 4-in-1



Image Courtesy of Schaeffler

As e-axe sales ramp up manufacturers continue to improve current components and sell them individually or combined

Vehicle electrification varying degrees and transmission impact

Electrification Type	Start/Stop [S/S]	Mild Hybrid [MHEV]	Full Hybrid [FHEV]		Plug-In Hybrid [PHEV]	Extended Range [EREV]	Battery Electric [BEV]
Basic Schematic							
Approx. Energy Efficiency	+2% to 4%	+8% to 11%	+20% to 35%	+30% to 50%	+50% to 60%	+60% to 70%	+70% to 80%
Energy Saving Operations	Engine can shut-off when stopped						
		Engine assisted by motor for extra torque					
		Braking energy recovered					
			Motor can propel vehicle with engine off				
					Plug-in recharge		
						Motor only propulsion [no engine]	
Motor Placement	n/a	Before Engine [P0] or After [P1]	Before [P2] or After [P3] Transmission	Before & After Trans. [P13 or P23]	[P2], [P3], [P13] or [P23]	[P4] on Axle[s]	
Transmission Type	Standard MT, AT, CVT or DCT		Modified AT, CVT or DCT	Electronically Variable [EVT]	Modified AT, CVT or DCT; or EVT	Reduction Gear Box [RED]	
Transmission Fluid	ATF, CVTF, DCTF or MTF	ATF, CVTF, DCTF or MTF	ATF, CVTF or DCTF	ATF	ATF, CVTF or DCTF	GEAR OIL or ATF	
Motor Contact	n/a	no	typical	yes	typical	possible, with motor cooling	

2. e-fluid formulation

E-fluid formulation - conventional fluids, up to now...

Conventional transmission fluids are commonly used for FHEVs and BEVs

- Due to limited production
- Providing adequate motor protection

Tailored e-fluids are currently being developed

- Designs are becoming more demanding on fluid
- Increasing installations justify a bespoke fluid

Transmission		Manufacturer	FHEV / BEV (Placement)	Total Sales* (millions)	Top Models	Fluid Type (brand name)
EVT		Toyota	FHEV (P23)	17.2	Toyota Prius	ATF (Toyota WS)
		Honda	FHEV (P13)	1.2	Honda Accord	ATF (Honda DW-1)
AT		Hyundai	FHEV (P2)	0.6	Hyundai Sonata	ATF (Hyundai SP-IV)
		ZF Group	FHEV (P2)	0.5	BMW 5-Series	ATF (ZF Lifeguard 8)
CVT		Subaru	FHEV (P2)	0.1	Subaru Forester	CVTF (Subaru CVTF)
		Jatco	FHEV (P2)	0.1	Nissan X-Trail	CVTF (Nissan NS-3)
DCT	Dry	Honda	FHEV (P2)	1.2	Honda Fit	ATF (Honda DW-1)
	Wet	VW	FHEV (P2)	0.4	VW Passat	DCTF (EG 52529)
RED		Nissan	BEV (P4)	1.6	Nissan Leaf	ATF (Nissan Matic-S)
		Tesla Motors	BEV (P4)	1.3	Tesla Model 3	ATF (Tesla High Perf.)
		GM	BEV (P4)	0.2	Chevy Bolt	ATF (DEXRON® HP)

* Cumulative sales of all vehicle models through model year 2020

E-fluid formulation – electrification platform development

OEM optimized e-motor designs will result in new fluid requirements:

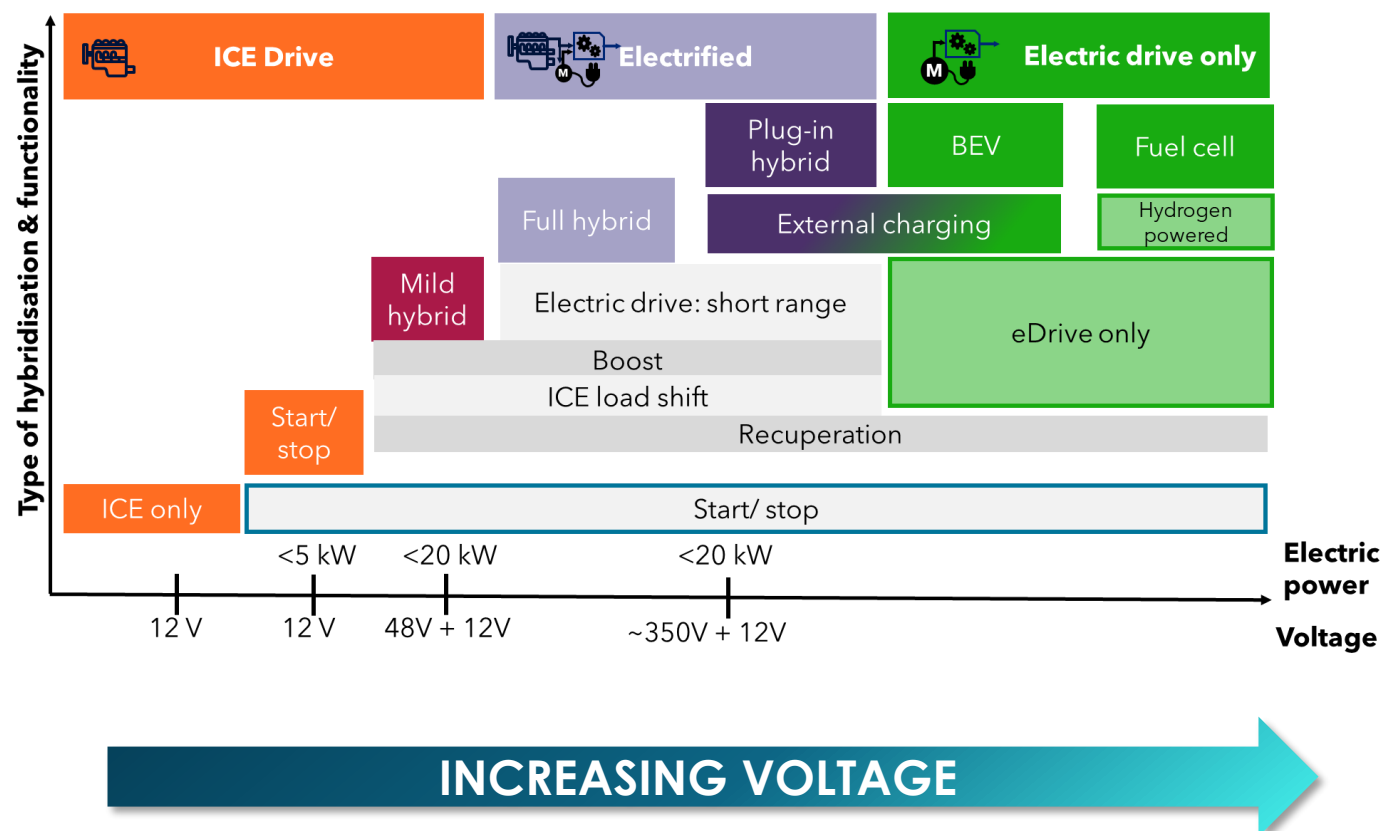
Increased power density to meet stricter packaging and performance requirements

- **Motor cooling via direct oil contact optimal**

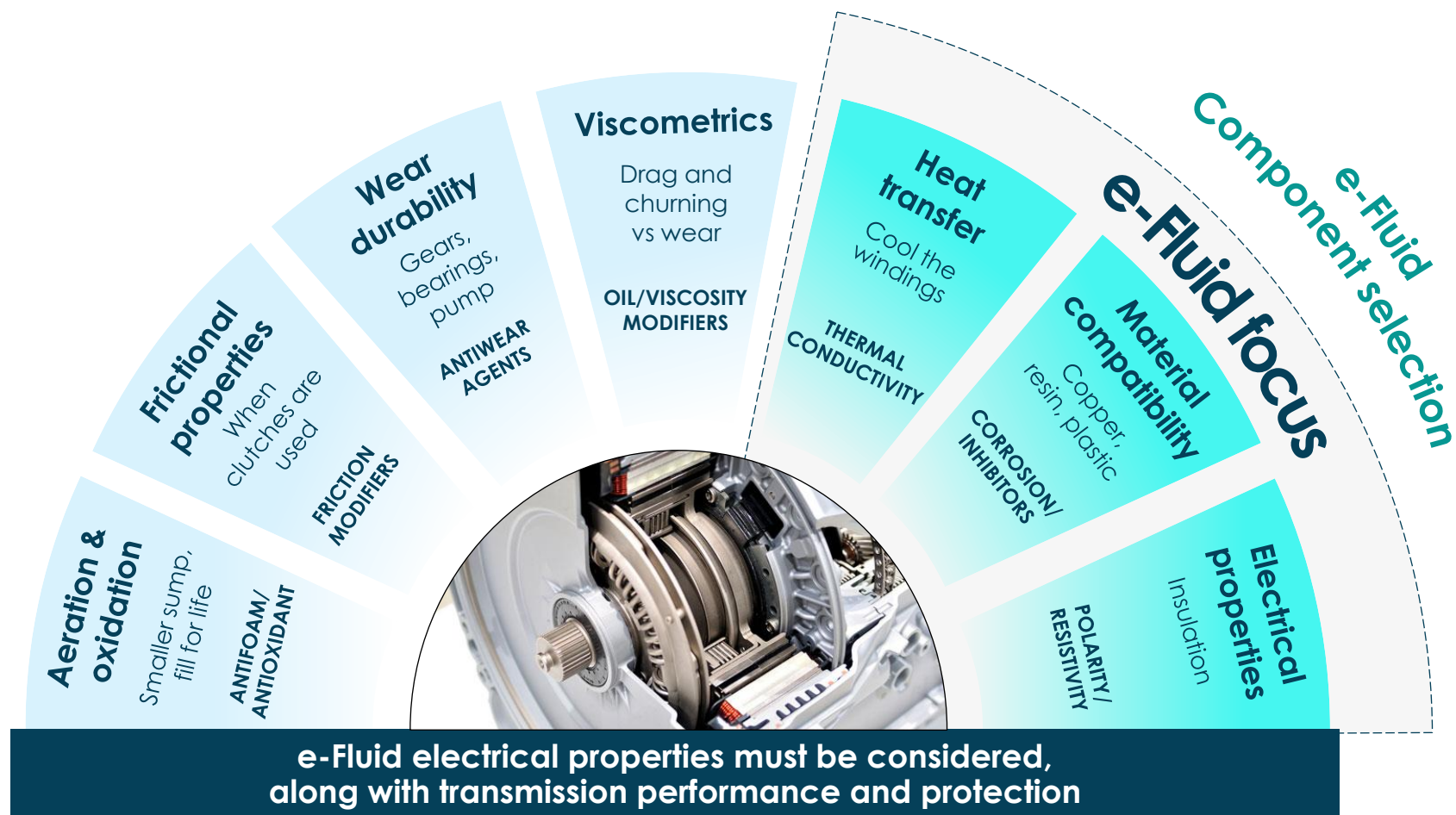
- More efficient than water jacket
- Reduces complexity and casing size

- **Direct oil cooling drives other critical E-Fluid requirements**

- Insulating current via volume resistivity
- Specialized material compatibility



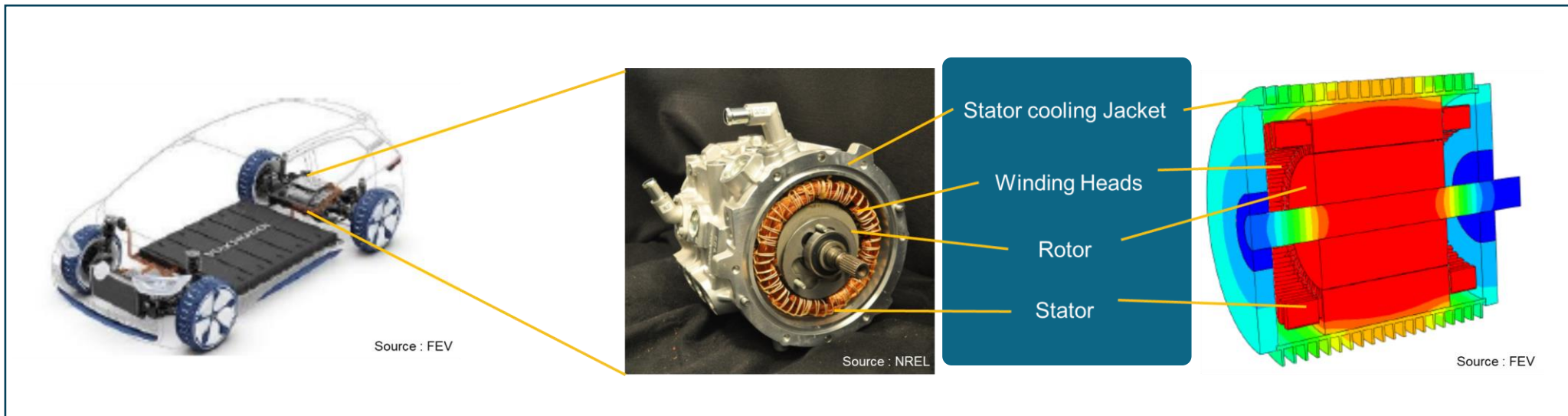
E-fluid formulation - added electrification requirements



E-fluid formulation – heat transfer requirements

High temperature can lead to motor performance loss and demagnetization.

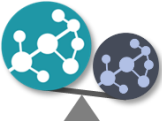
- Winding heads and magnetic rotors may be subject to localized hot spots at peak loads



Direct oil cooling is more efficient and less complex than water cooling jackets.

- Oil cooling can improve motor efficiency and enable smaller higher voltage motors.

E-fluid formulation – fluid heat transfer properties

Fluid property	Measurement	Impact on heat transfer
Thermal Conductivity (k) 	Molecular ability to conduct heat [W/m·K]	Fluids with higher k have molecules that are better at transferring heat away from hot surfaces and between each other.
Specific Heat Capacity (c_p) 	Molecular amount of heat per unit mass required to raise the temperature by 1°C [kJ/(kg·K)]	Fluids with higher c _p have molecules that are better at absorbing heat with a lower rise in temperature
Dynamic Viscosity (μ) 	Molecular resistance to flow [cP]	Fluids with lower μ have molecules with less internal resistance to flow to hot surfaces and away with the heat
Density (ρ) 	Molecular compactness [kg/m ³]	Fluids with higher ρ have more molecules per given volume that can conduct heat between each other

E-fluid formulation - measuring heat transfer properties

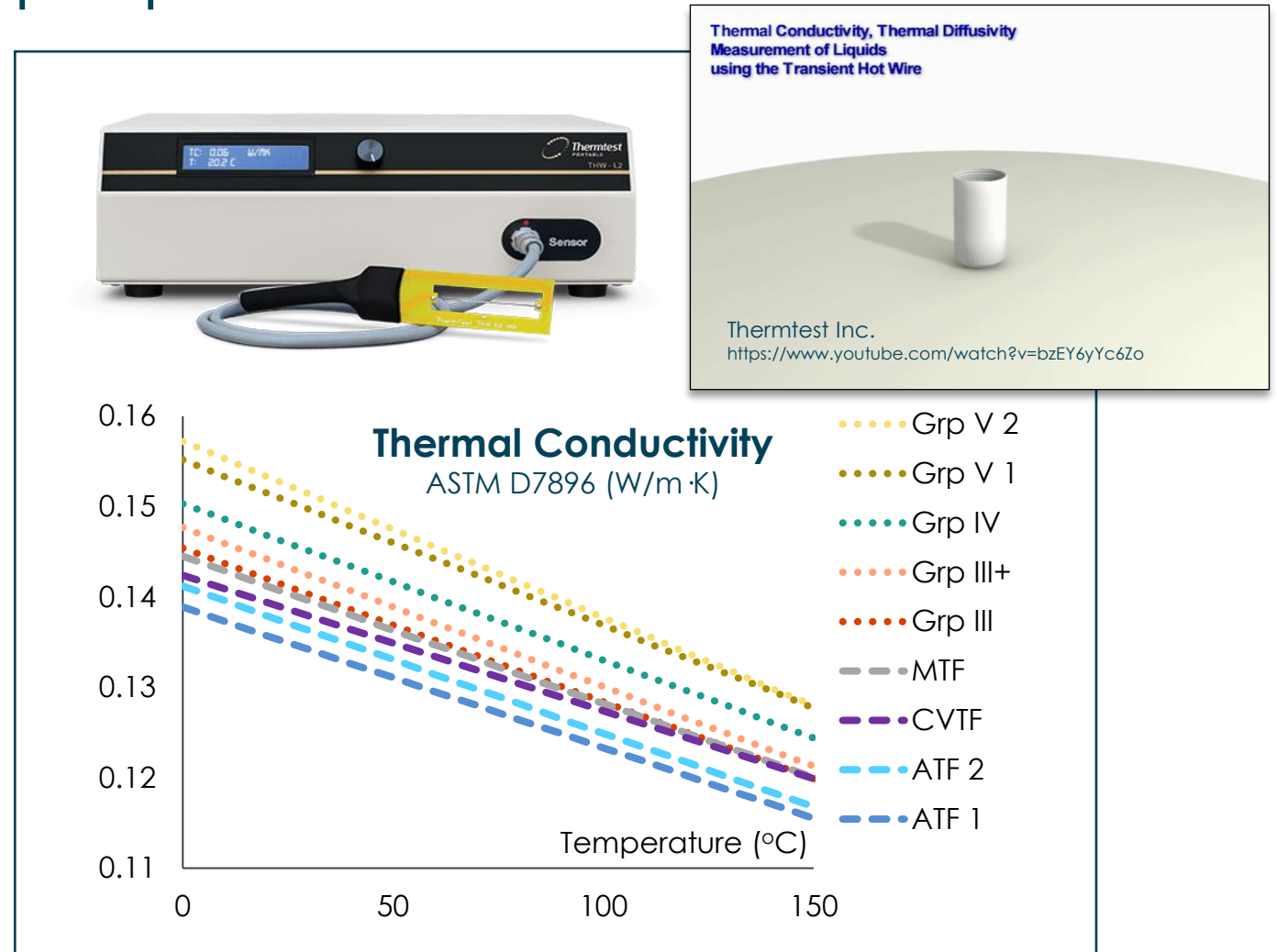
ASTM D7896:

Standard test method for thermal conductivity, thermal diffusivity and volumetric heat capacity of fluids

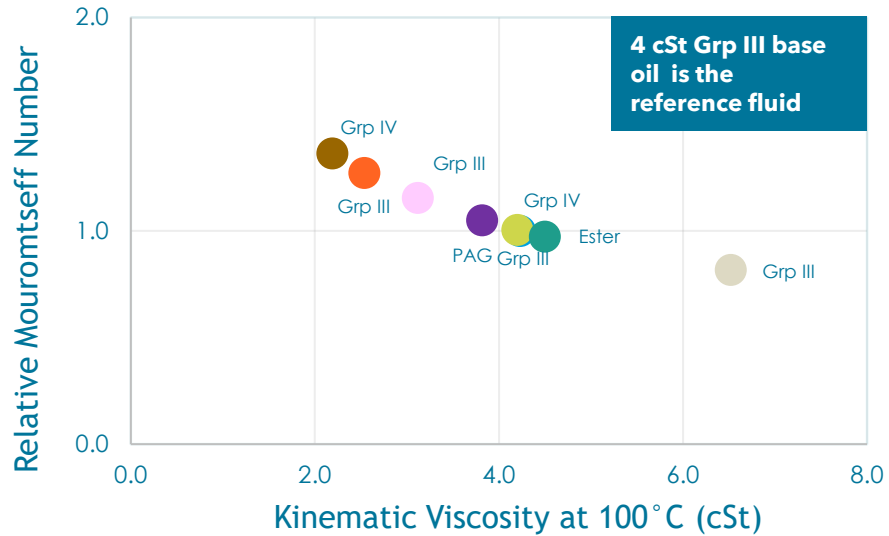
- Uses a transient hot wire liquid thermal conductivity method

The thermal conductivity of transmission fluids is largely a function of the base oil used.

- ⬆ base oil quality → ⬆ k



E-fluid formulation - formulating for heat transfer



The Mouromtseff number [M_0] is used to compare the heat transfer capability of turbulent fluids

e-Fluids are subject to turbulent flow

Mouromtseff Number for turbulent fluids:

Fluid properties:

ρ = Density [kg/m^3]

k = Thermal conductivity [$\text{W}/(\text{m}\cdot\text{K})$]

C_p = Specific heat capacity [$\text{kJ}/(\text{kg}\cdot\text{K})$]

μ = Dynamic viscosity [cP]

$$M_0 = \frac{\rho^{0.8} k^{0.67} c_p^{0.33}}{\mu^{0.47}}$$

Provides formulation guidance, largely on base oil selection

Increase fluid thermal conductivity

Function of base oil purity [Grp IV > Grp III] – small effect on M_0

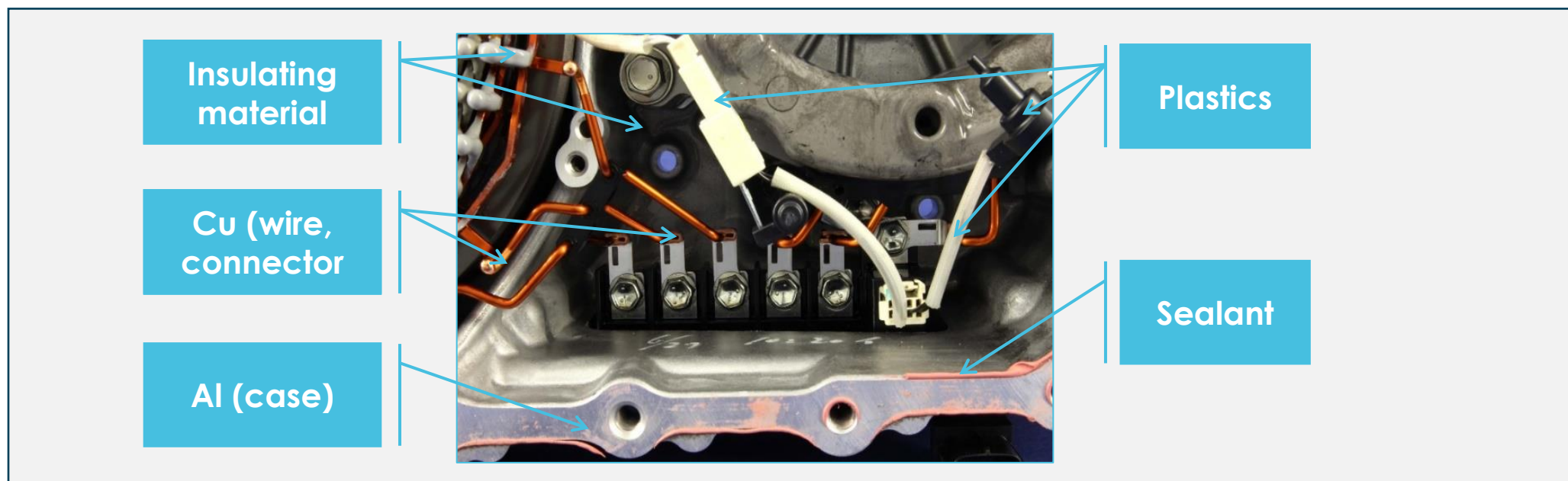
Reduce fluid dynamic viscosity

Lower viscosity oil – major effect on M_0 [balance vs. wear]

E-fluid formulation - material compatibility requirement

Motors introduce new materials to the transmission

- Copper wire and connections, along with insulating materials, plastics, sealants, etc.



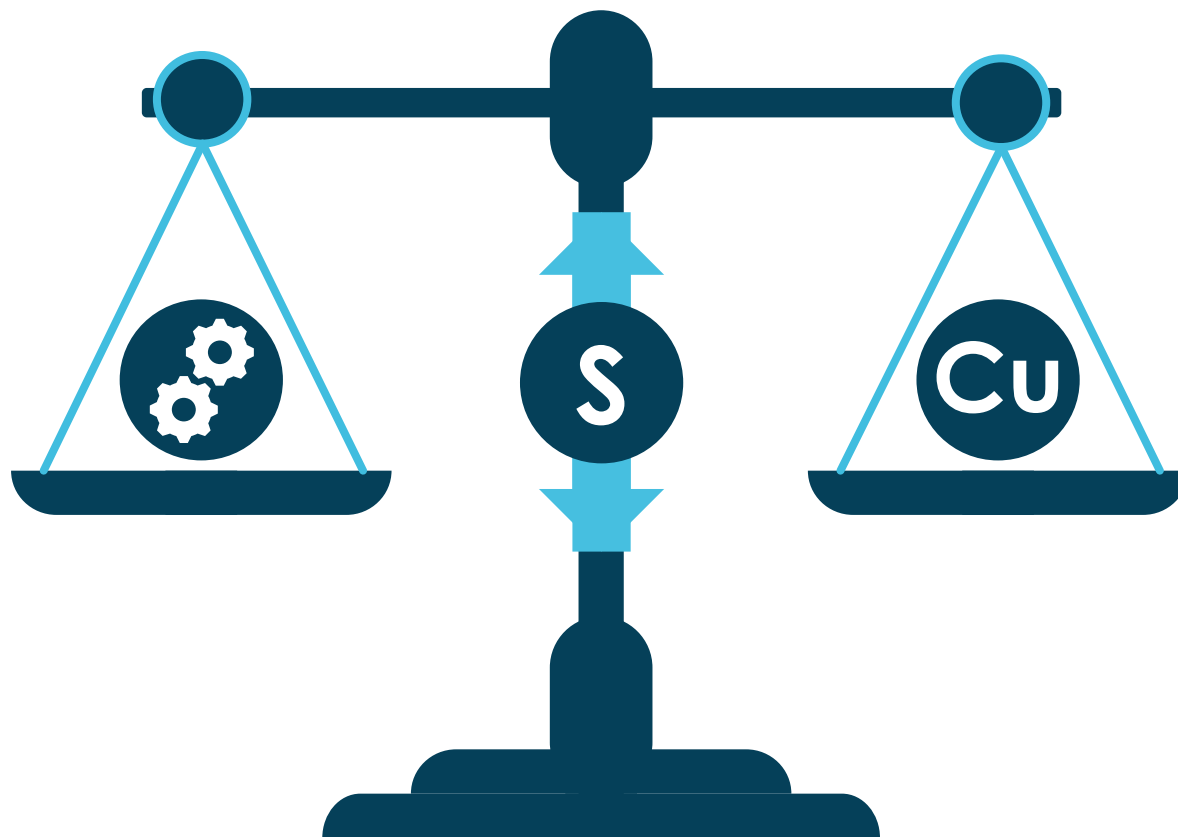
Material compatibility with transmission fluid is critical for e-fluids

- Insulation failure can lead to shortages, corrosion can erode connections and circuits

E-Fluid Formulation -

Formulating for Material Compatibility

- **Gear scuffing protection** is usually obtained through the **addition of sulphur** containing compounds
- However, **increased sulphur** can lead to **corrosion of copper** components
- Conversely, **decreased sulphur** for copper performance can lead to a **reduction in scuffing performance**
- **e-fluids require a balance** between scuffing performance and copper compatibility



E-fluid formulation - formulating for material compatibility

Material compatibility must be considered for additive selection, e.g.

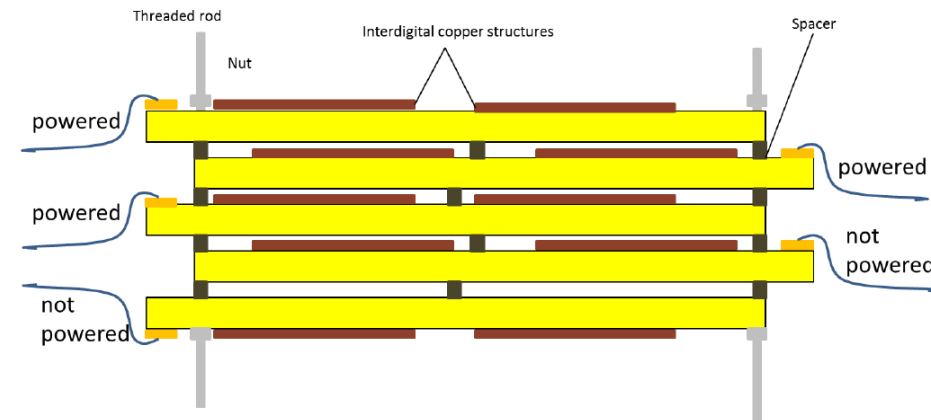
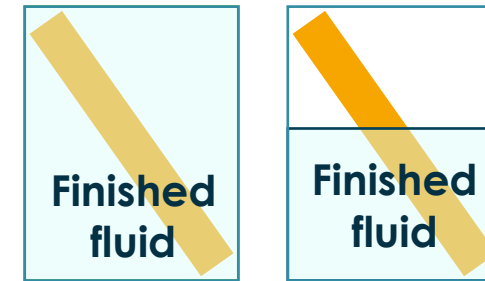
- Extreme pressure additives used in typical gear oils will corrode copper
- Corrosion inhibitors may help mitigate

Additive components used in e-fluids must be screened for compatibility:

- Soak tests, at elevated temperature
- Energized circuit board tests
- Conductive wire testing

Test methods are still being developed

ASTM D130 modified testing (solution and vapor phase)

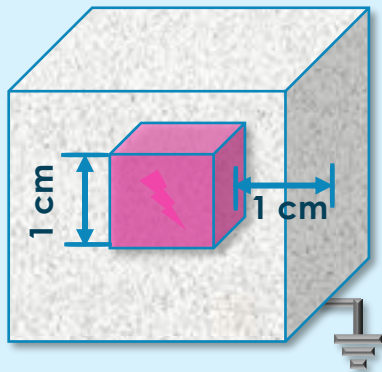


Energized Circuit Board testing

E-fluid formulation - electrical property requirement

Motors rely on insulating material to isolate high voltage components

- When oil cooled, the e-fluid's resistance to current flow must be considered



Volume Resistivity [VR] is the oil resistivity [1/conductivity] multiplied by the separation and divided by the area

EXAMPLE:

Consider a 1 cm^2 conductor immersed in oil and separated from ground by 1 cm

- Oil with conductivity $1 \times 10^{-9} \text{ S/cm}$ at 100°C would present $1 \text{ G}\Omega$ resistance
- If driven by 500 V, a $0.5 \mu\text{A}$ leakage current would occur

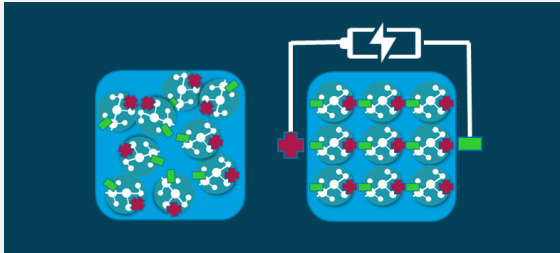
The optimum e-fluid VR to electric current is being investigated

- Higher VR can allow for increased motor voltage and smaller casing but can lead to static build-up and arcing

E-fluid formulation - fluid volume resistivity properties

Relationship between molecular electronic properties and measured resistivity

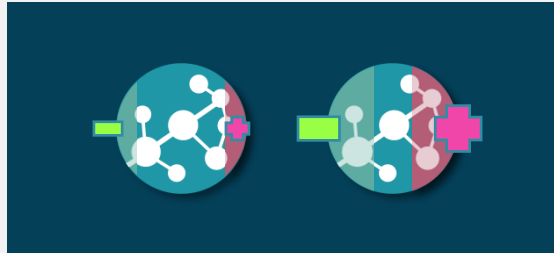
Dipole Moment (Debye):



Difference in electrical charge between a positive end and a negative end of a molecule

- More polar molecules are less resistive
- **Detergents**

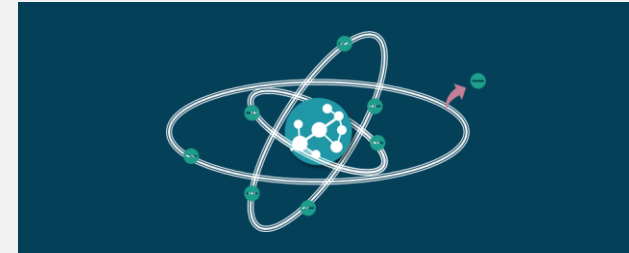
Polar Surface Area (PSA):



Polarity based on the surface area ($\text{\AA}^2$) of oxygen and nitrogen atoms including attached hydrogen atoms

- Molecules with higher PSA are less resistive
- **Friction modifiers**

Band Gap (eV):



Energy required to move an electron from the valence band to the conduction band in the outermost orbit of a molecule

- Molecules with lower eV are less resistive
- **Zinc phosphide [eV ~ 1.5]**
< Zinc oxide [eV ~ 3.4]

E-fluid formulation - measuring volume resistivity

ASTM D1169 –

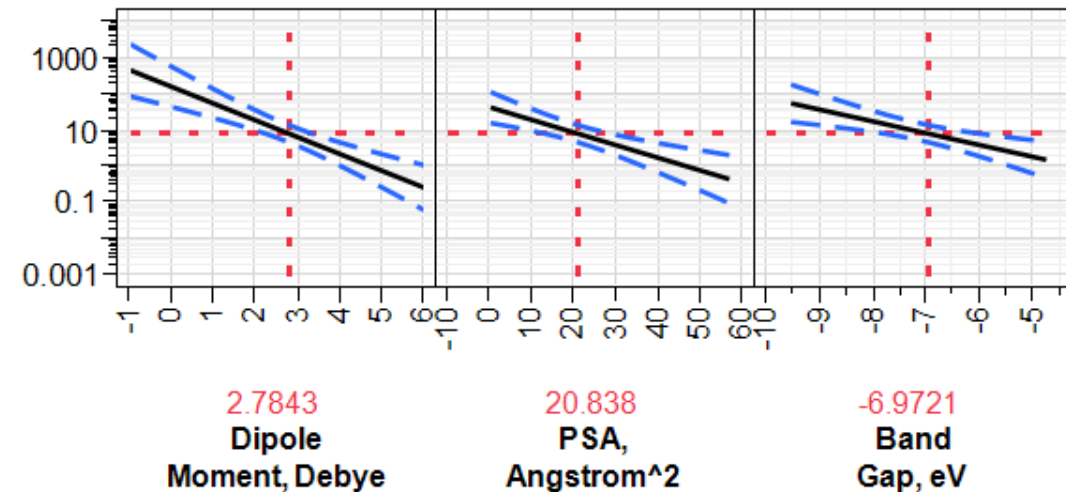
Covers the determination of specific resistance (resistivity)

- Applied to new, in-service, or used fluids in electrical apparatus
- Used fluids tend to have poorer resistivity than new

VR decreases as molecular polarity increases:

- ↑ Debye → ↓ VR
- ↑ PSA → ↓ VR
- ↓ eV → ↓ VR

Volume
Resistivity,
x E12 ohm-cm
8.372511
[4.84648,
14.4639]

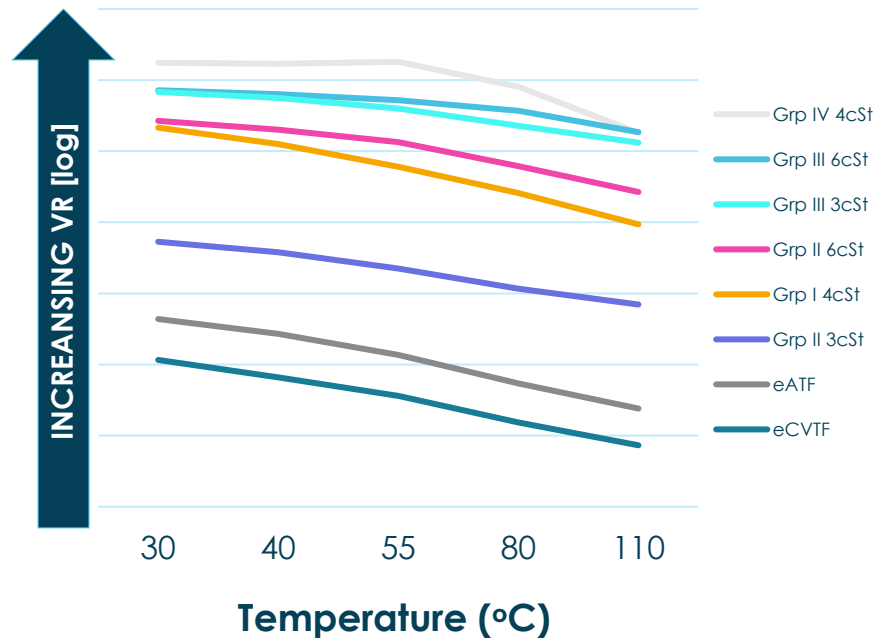


E-fluid formulation - formulating for volume resistivity

Maximum e-fluid VR is dictated by base oil:

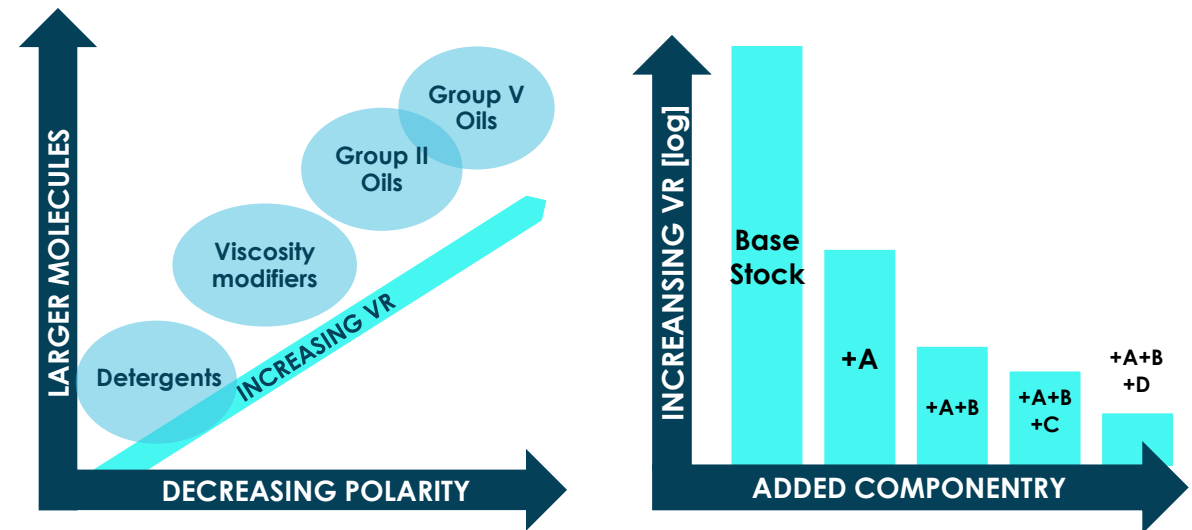
- Higher quality reduces polarity and increases VR
- Higher viscosity increases molecule size and VR

Volume Resistivity: ASTM D1169 (Mohm-m)



Additives lower VR as:

- Molecular polarity increases
- Molecules are smaller
- Molecules increase in number e.g. higher treat rate



E-fluid formulation - Volume resistivity considerations



What may define the upper and lower limits for volume resistivity?

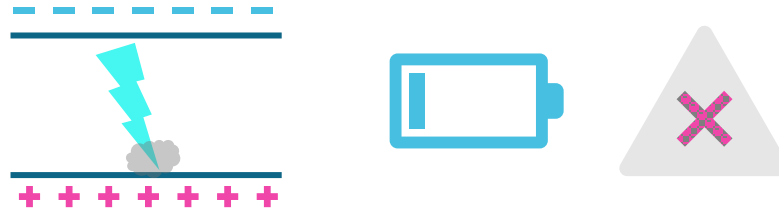


SAFETY:

ISO6469-3 Part 3:

Protection of persons against electric hazards

- (DC) Isolation resistance minimum value 100 ohm/volt (10mA)
- (AC) Isolation resistance minimum value 500 ohm/volt (2mA)



OTHER PARAMETERS TO CONSIDER:

- Electrical arcing with high VR?
- Potential current leakage with low VR?
- Electrically induced corrosion with low VR?

E-fluid formulation – aeration requirements

Aeration is a critical performance parameter for **ultra-low viscosity e-fluids**
(e-motor speeds >10,000 rpm)

Entrained air can lead to:

- Cavitation → wear due to irregular oil film
- Loss of hydraulic performance

Standard ASTM foam tests only measure foam generated via air inlet, which may not represent the actual air entrainment running at high speeds under shear in spinning parts e.g. gears, bearings

This is leading the industry to develop new test methods that will better simulate what happens in an e-motor



Fluid After Mixing

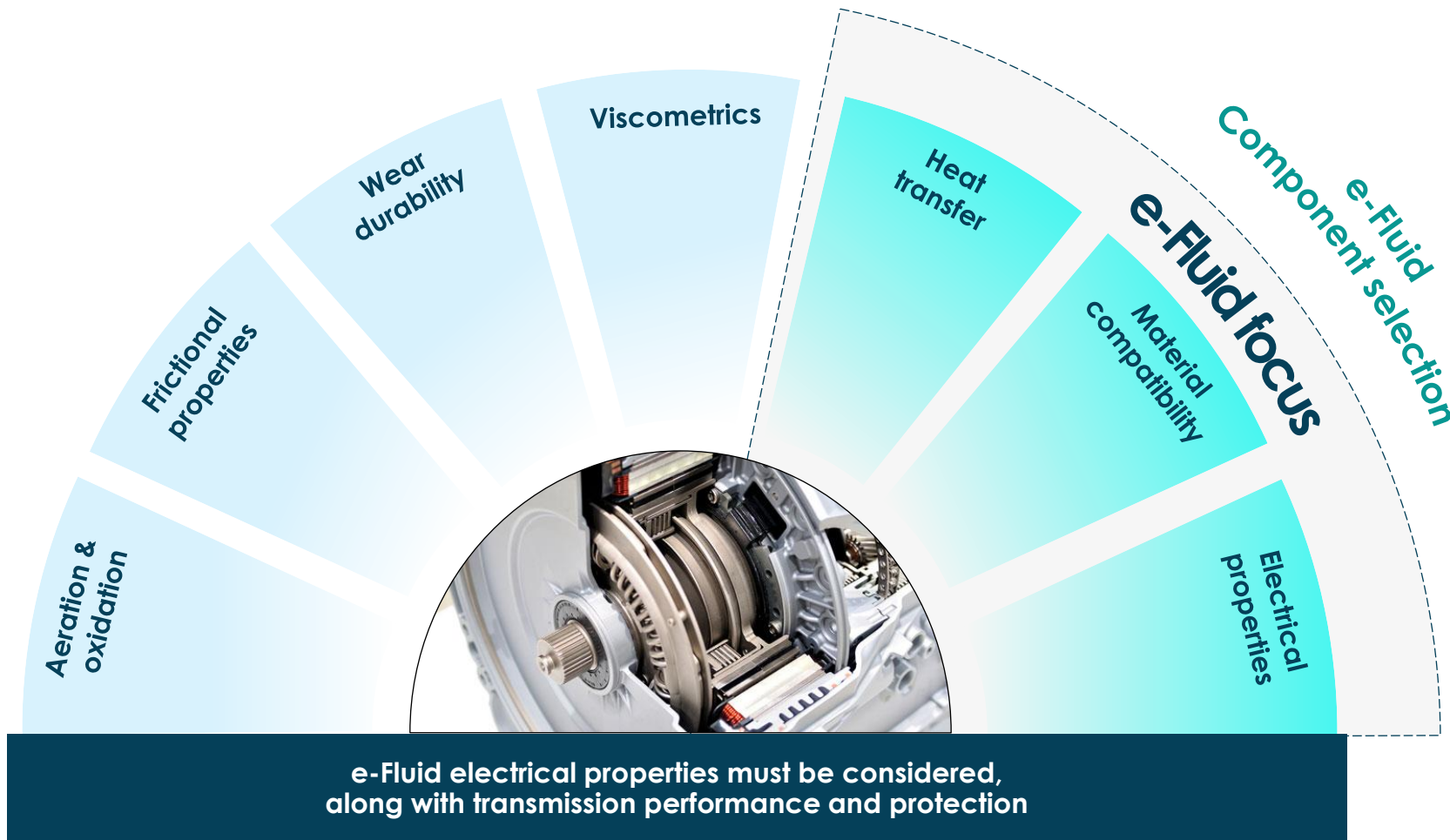


Fluid After
5s mixing off

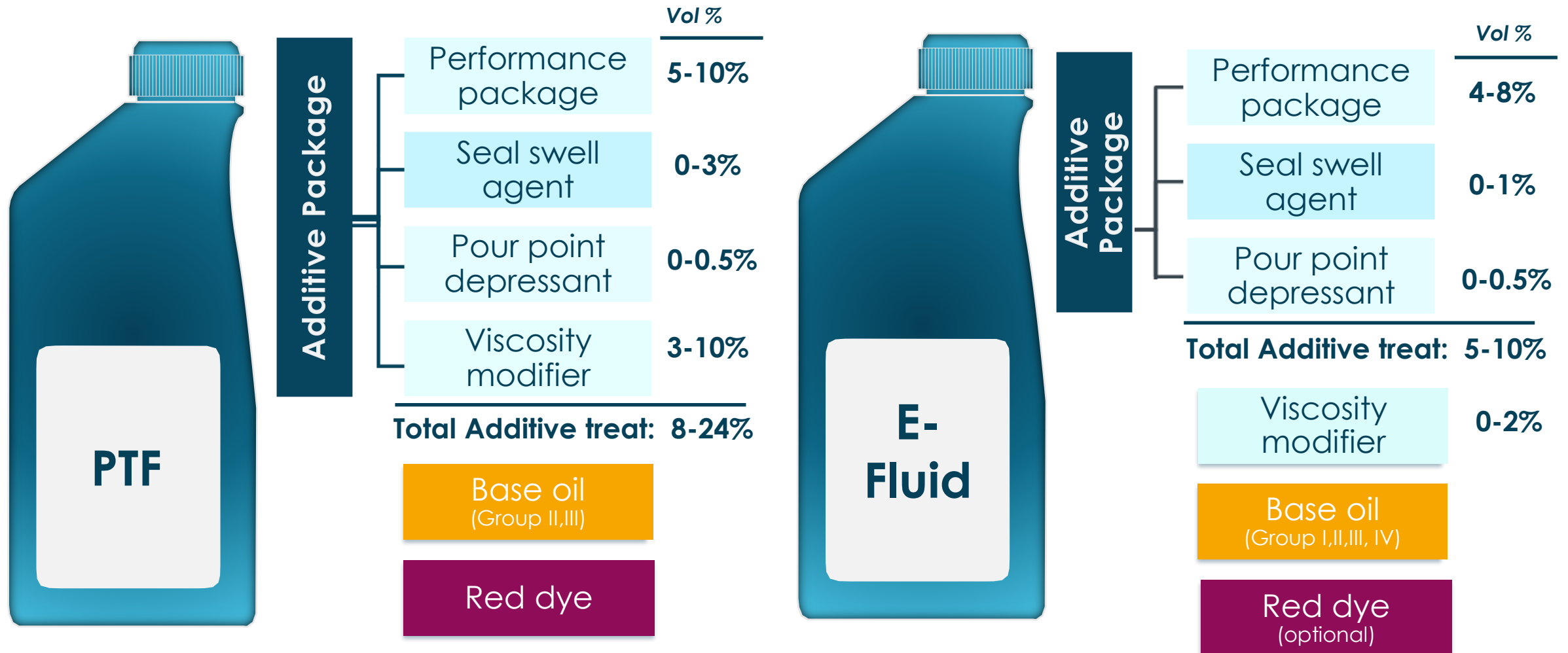
E-fluid formulation - added electrification requirements



Careful
balance is
necessary to
meet all the
requirements
for a specific
hardware



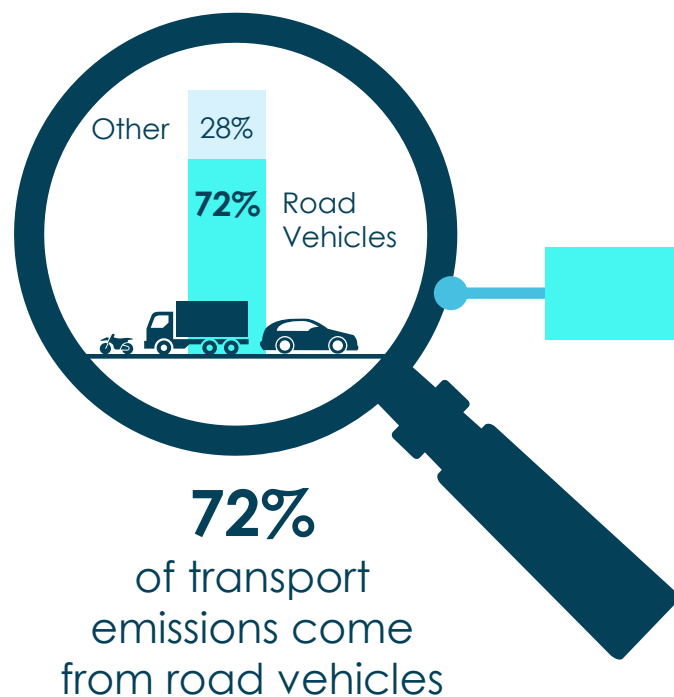
Transmission fluid vs. e-fluid



3. Electrification outlook

The transportation industry Shift to sustainable mobility

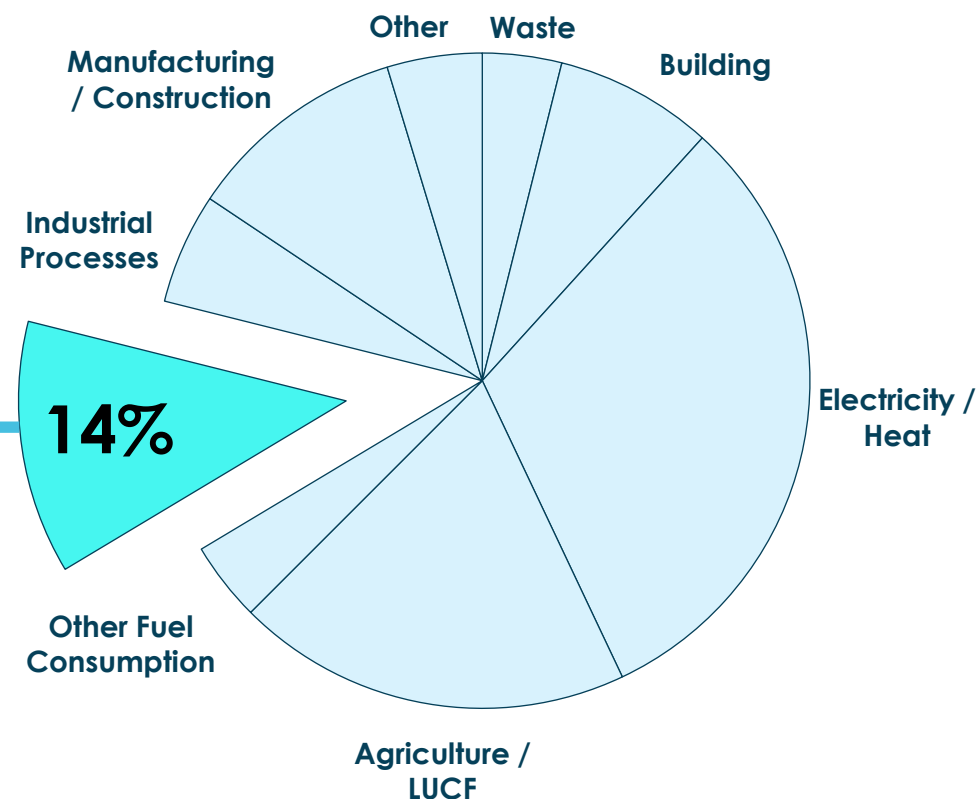
The **transportation industry** represents a **large portion** of Green House Gases (GHG) emitted



TRANSPORTATION

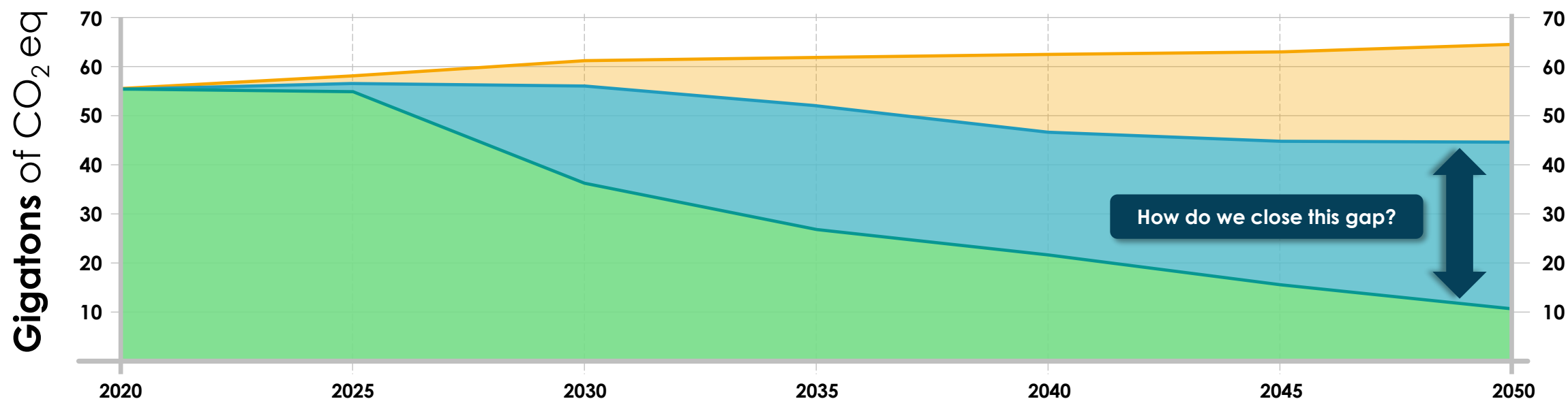
Accounts for **14%** of all Global GHG emissions

Global GHG emissions



Source: IEA

We are a long way from achieving our goal

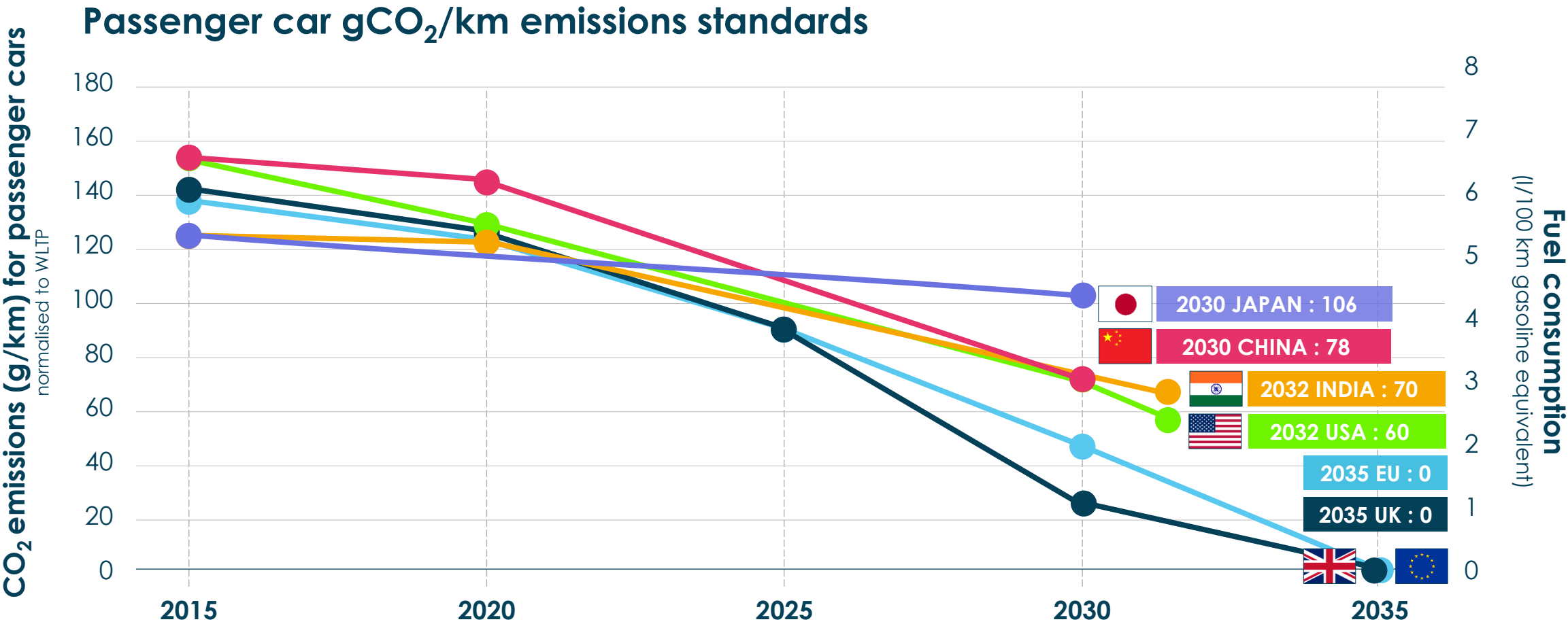


World GHG emissions projections –

- 'Business as usual' scenario
- 'Do as promised' scenario
- 'Achieve our goal' scenario

Data source: World emissions clock - worldemissions.io

Transition to net zero accelerating



Data source: The ICCT Licensed under a Creative Commons Attribution 4.0 International license <https://creativecommons.org/licenses/by-sa/4.0/>

HONDA

Vision to realize carbon neutrality for all products and corporate activities by **2050**

GM

Vision to become carbon neutral in global products and operations by **2040**

MITSUI

Goal to achieve net zero emissions as our Vision for **2050**

DAIMLER TRUCK

By **2039**, aim to achieve CO₂ neutral production at plants and business units worldwide

HYUNDAI

In progress to achieve carbon neutrality by **2045**

STELLANTIS

Strategic plan to cut CO₂ emissions in half by 2030, and achieve carbon net zero by **2038**

RENAULT GROUP

Our challenge is to reach zero CO₂ impact by **2050** in Europe

GE

Ambition is to be a net zero company by **2050**

TOYOTA

By **2050**, we aim to eliminate CO₂ emissions from our value chain

ISUZU

Aim for zero greenhouse gas emissions across the life-cycle of the Group's products by **2050**.

NISSAN

Pledged to achieve carbon neutrality across its operations and life cycle of products by **2050**.

FORD

Working to achieve carbon neutrality globally no later than **2050**

TATA

Specific goal to achieve net zero greenhouse gas emissions by **2045**

WÄRTSILÄ

Carbon neutral in our operations, and provide a product portfolio ready for zero carbon fuels.

MAN-ES

By **2030**, sustainable technologies and solutions will account for 70% of our business.

YAMAHA

Our goal is carbon neutrality by **2050**

MAZDA

Achieve carbon neutrality over the entire life cycle of vehicles and supply chain by **2050**

BMW

Electric vehicle market growth

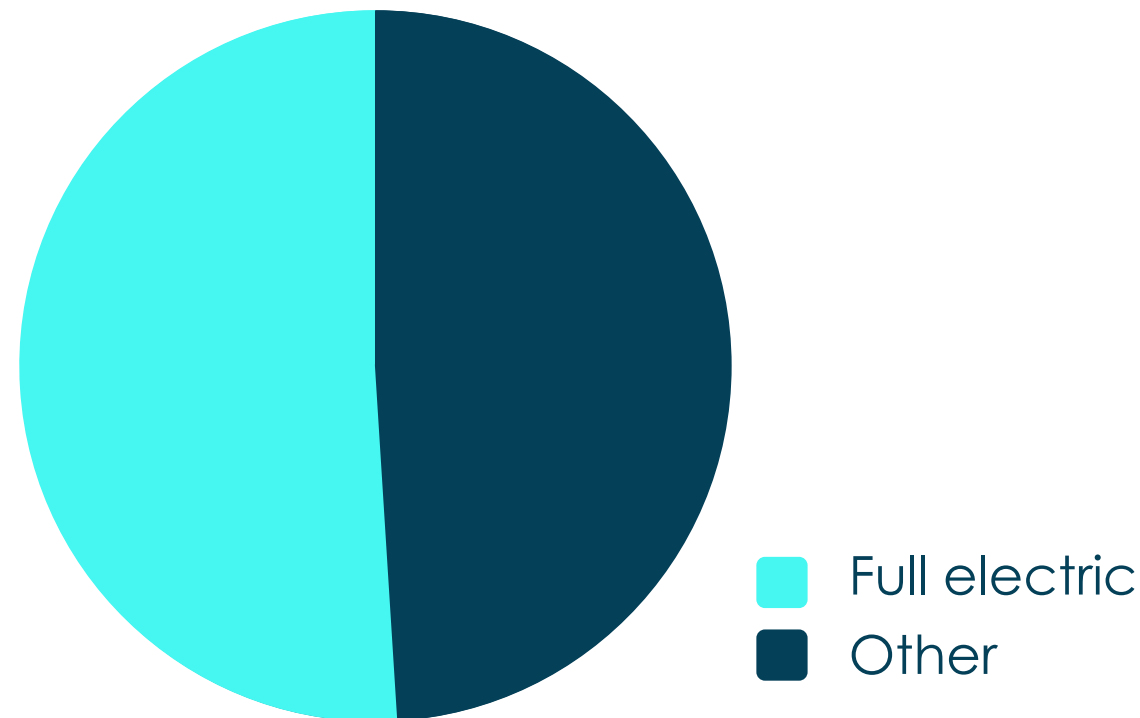
Vehicle production

2024
15%

of vehicle
production
is full electric

2035
51%

of vehicle
production
is full electric

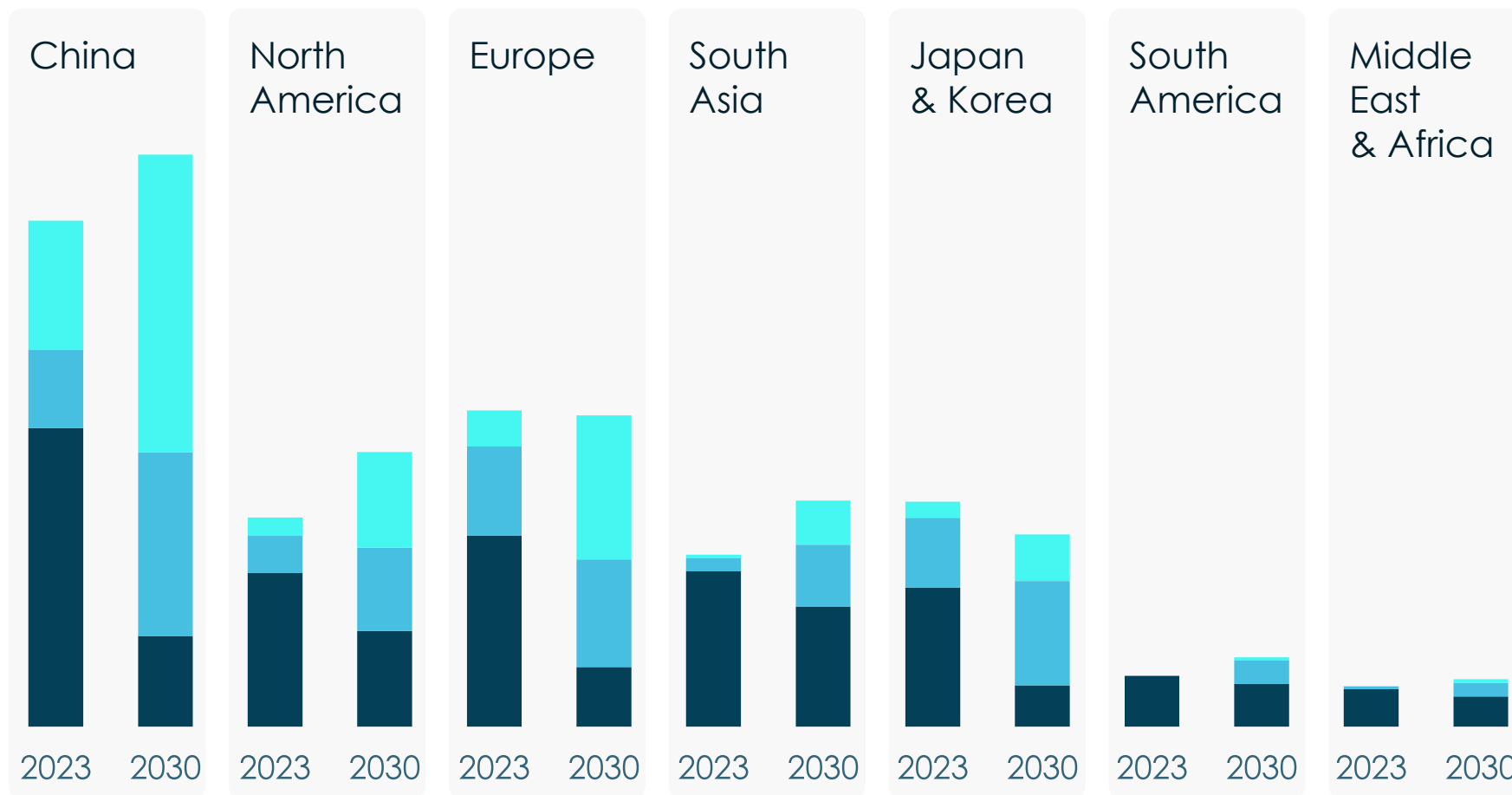
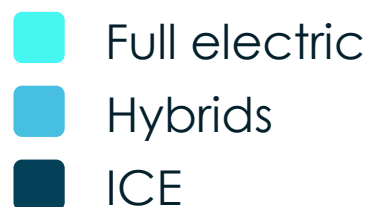


Source: S&P Global, Global Production based Powertrain Forecast, March 2025

Post-election US policy shifts expected to slow global growth; underlying momentum softening

Mixed regional picture ahead for full electric vehicles

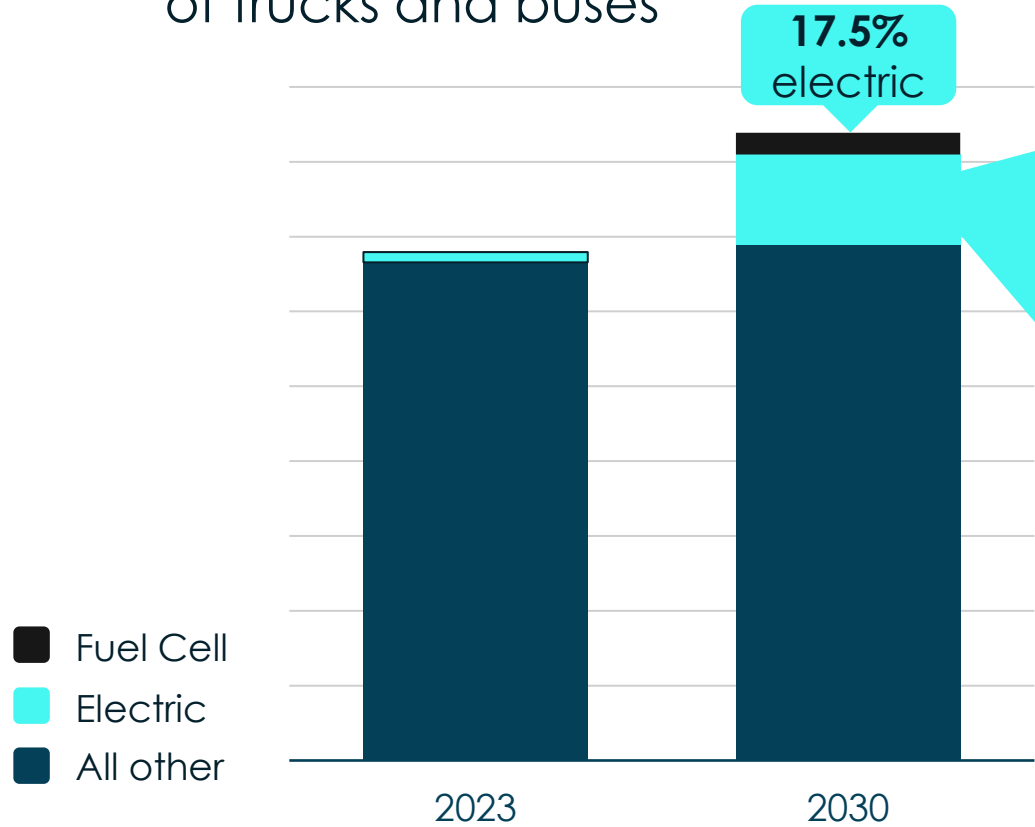
Production forecast trends of passenger cars and light-duty vehicles



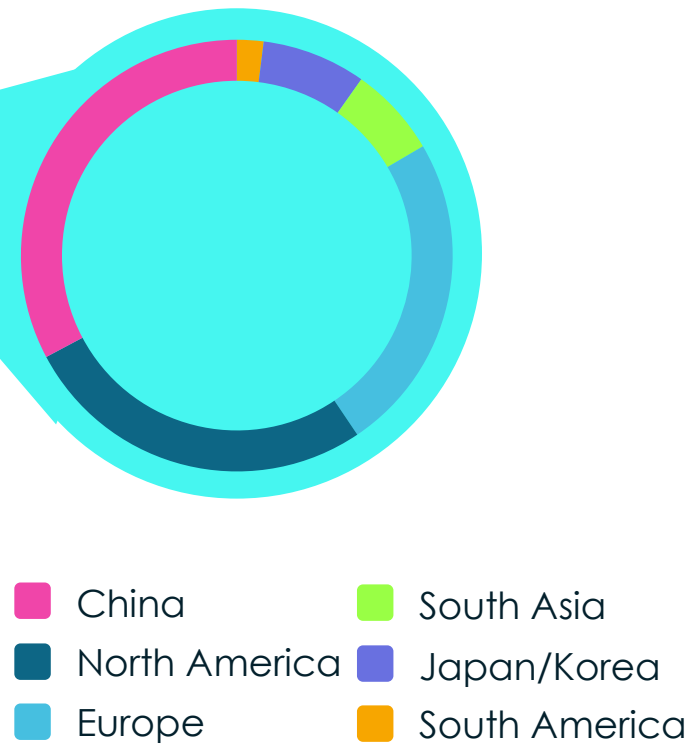
Source: S&P Global, Light Vehicle Powertrain + Alternative Propulsion Forecast, March 2025

Limited BEV growth in commercial vehicles

Global production trends of trucks and buses



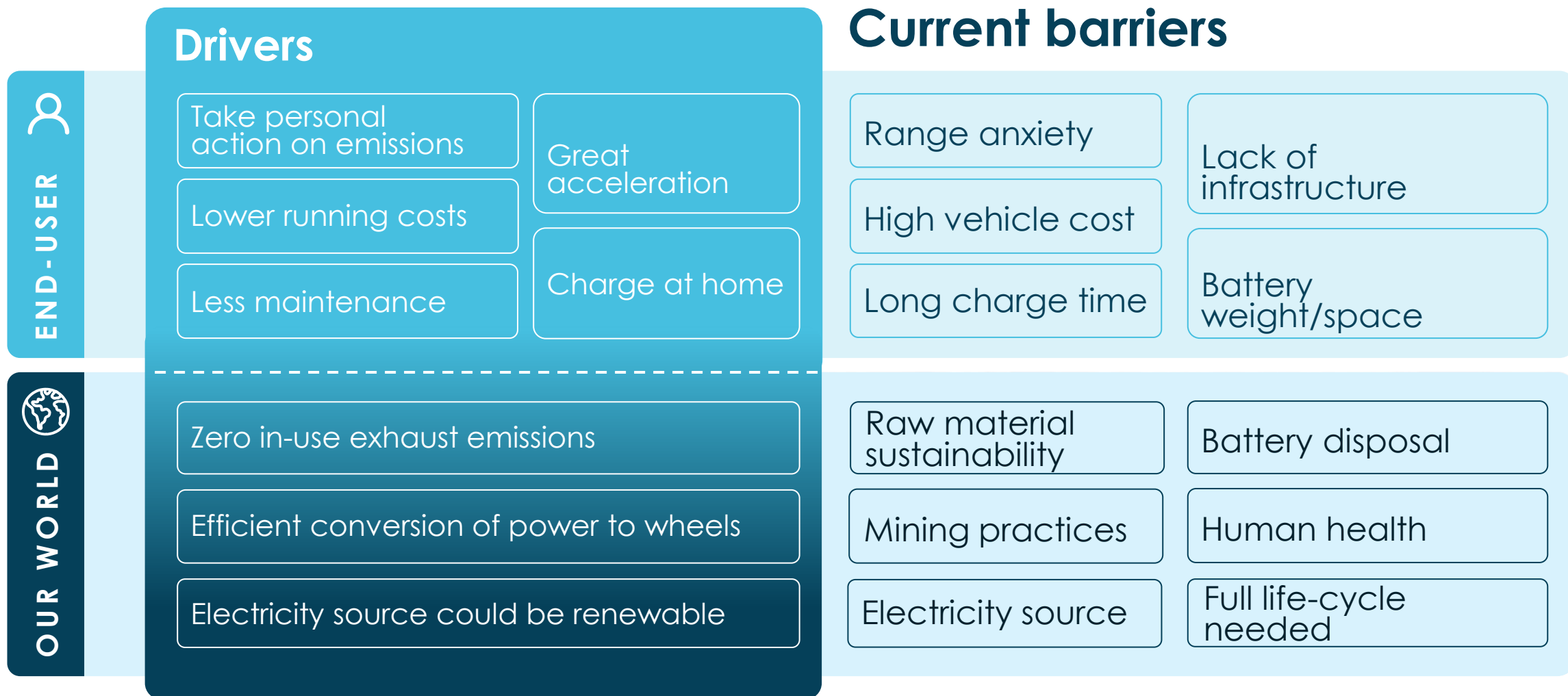
Truck and bus electric production 2030



2021 Global fleet
4% global buses and 0.1% heavy-duty trucks are electric

Source: kgpauto.com/products, Jan 2024

Full electrification barriers and drivers



Taking action today: The transition to net-zero

Full electrification is just one technology approach – issues with LCA and end user acceptance



Affordability



**Range
anxiety**



**Charging
infrastructure**

The future is a multitude
of **technologies**



**Paris Climate
Agreement**



Accelerating decarbonization of all transportation modes



**Improve
ICE**



**Expand hybrid
production**



**Develop new fuels
and infrastructure**



Multi-fuel



Multi-hardware



Multi-technology

Accelerating decarbonization of all transportation modes



**Improve
ICE**

There is room for improvement, today
 Diesel engine
50% efficient
 Gasoline engine
~40% efficient



**Expand hybrid
production**



**Develop new fuels
and infrastructure**



Multi-fuel



Multi-hardware



Multi-technology

Accelerating decarbonization of all transportation modes



**Improve
ICE**



**Expand hybrid
production**

Smaller **batteries**
in more cars



**Develop new fuels
and infrastructure**



Multi-fuel



Multi-hardware



Multi-technology

Accelerating decarbonization of all transportation modes



**Improve
ICE**



**Expand hybrid
production**



**Develop new fuels
and infrastructure**

**Green hydrogen
Green ammonia
E-Fuels**



Multi-fuel



Multi-hardware

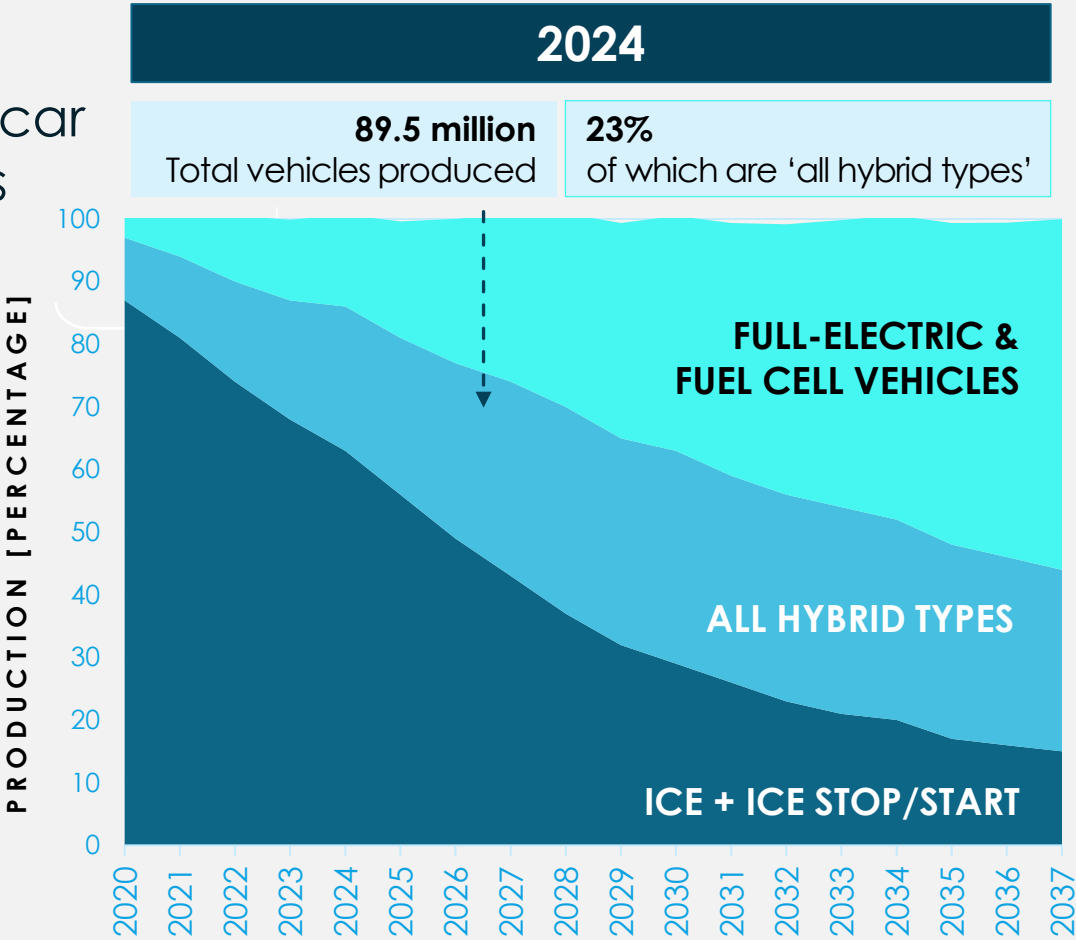


Multi-technology

Production trends

Global production
forecast of passenger car
and light-duty vehicles

- Full electric
- Hybrid
- ICE



Hybrids are
expected to be a
large component of
the light-duty
market for many
years to come

By 2030

> 34%
hybrid

> 63%
of vehicles
produced
contain an
ICE

Source: S&P Global, Light Vehicle Powertrain + Alternative Propulsion Forecast, March 2024

The rise of the hybrid

Volkswagen

Anyone who believes that the e-car alone will take us into the future is mistaken – we are investing 18 billion euros in e-mobility, hybridization and digitalization by 2026

Hyundai

Not all customers are ready to make the switch to EVs – we will offer a range of powertrains, including ICE, HEV, PHEV, EVs and FCEV

Honda

Making steady progress in the **development of new hybrid-electric vehicles** to meet high demand

Suzuki

Expanding and diversifying our product lineup while **strengthening hybrid vehicle offerings** to meet demand

Stellantis

Electrification is not a one-size-fits-all proposition, we're developing vehicle platforms, propulsion & energy storage systems to enhance our 14 brands

Toyota

We need to address the needs of customers in each region with a **multi-pathway approach** that includes FCEV, BEV, HEV, and PHEV

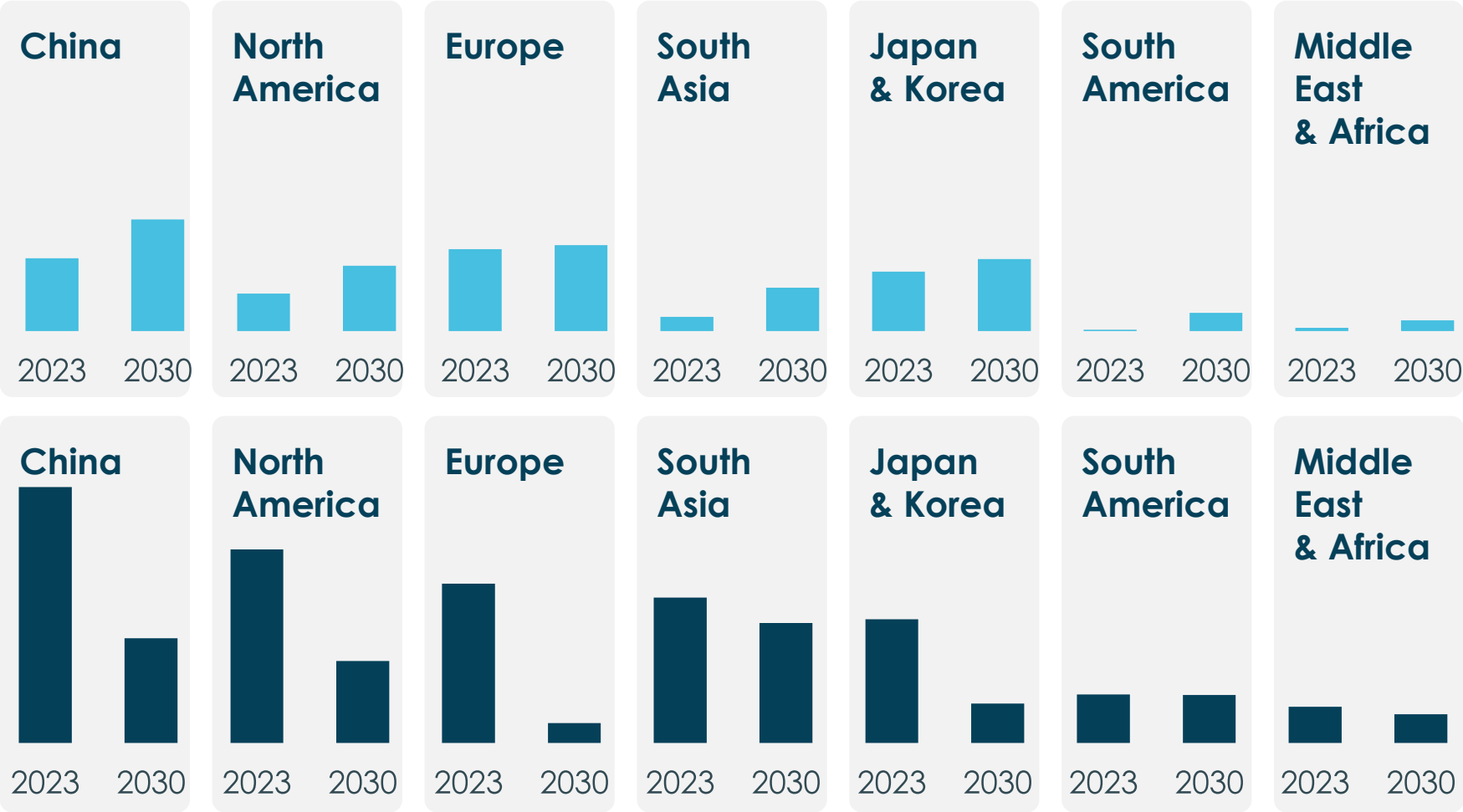
Ford

Adjusting vehicle roadmap to offer a range of electrification options and plans to **leverage hybrid technologies** for its next three-row SUVs

Hybrid growth in all regions

Production
forecast trends of
passenger cars
and light-duty
vehicles

Hybrid
ICE +
ICE start/stop



Source: S&P Global, Light Vehicle Powertrain + Alternative Propulsion Forecast, May 2023

Hybrids in other transport applications



Kawasaki

Hybrid in **2024**
product range

Other OEMs

Yamaha & others
plan to launch hybrid models



Yutong

11,966 new energy
vehicle sales in 2022

Mercedes

Citaro hybrid up to **8.5%** fuel
saving vs Euro VI diesel

Volvo

Hybrid running on biofuel can **cut**
CO₂ by **~60%** vs. a diesel bus



MAN ES

Hybrid delivers **10%**
savings on fuel oil

Wärtsilä

Marine industry's largest
11.5 MWh hybrid vessels

**Lower emissions,
longer range and
well understood
hardware**

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Multi-solution
future gaining
wide support



Leveraging
technology
options is the
key



No single technology
is capable of achieving carbon
neutrality across the global
automotive industry

**International Organization of
Motor Vehicle Manufacturers**



Europe should aim for a
**pragmatic, progressive and
technology-neutral approach**
that ensures scalable
solutions

ACEA



Every technological solution
that has the potential to
contribute to decarbonising
road transport **needs to be
considered**

**International Road
Transport Union**



We need to take a
**multi-faceted and multi-
dimensional** approach

Honda



We need **diverse powertrain
technologies** that offer more
performance in combination with
reduced consumption

VW



Requires various vehicle & fuel
solutions and **must consider full
life-cycle emissions**

**Biden's U.S. National Blueprint
for Transportation
Decarbonization**

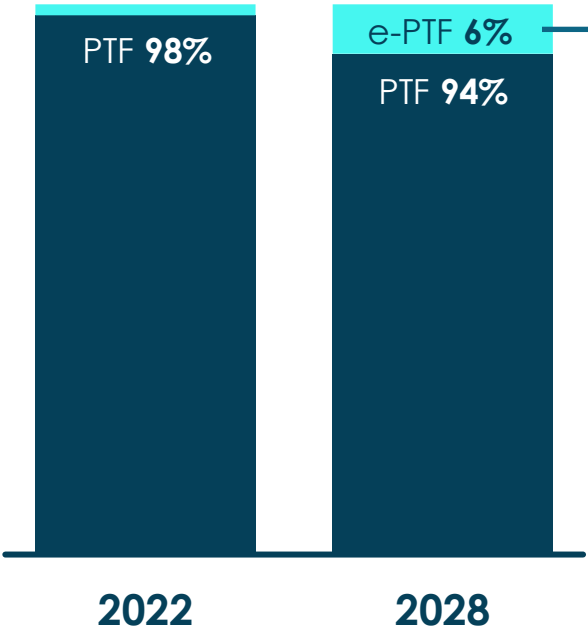


EVs are not a panacea for the
energy, transport, and climate
crises we face

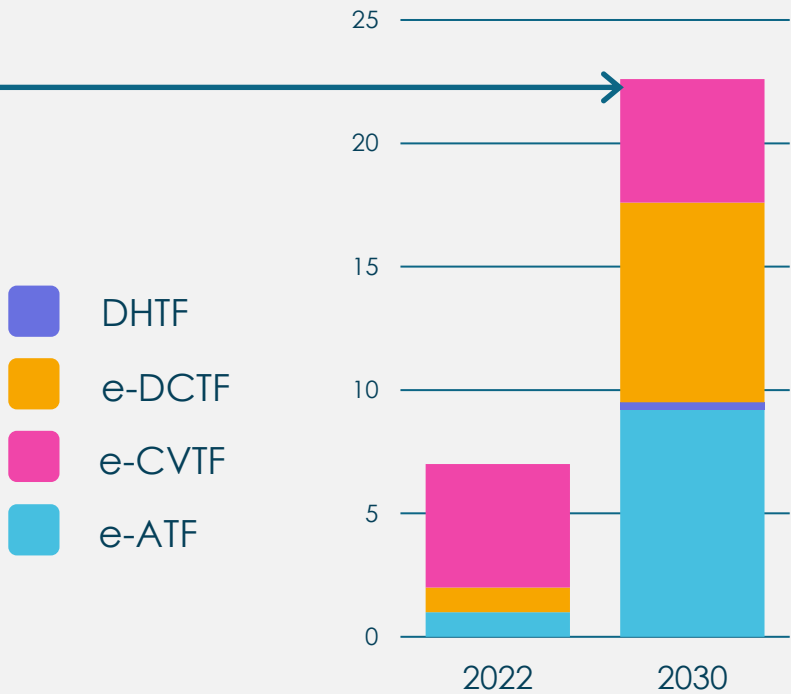
Greenpeace

E-PTF service fill market will grow but remains small

Global light-duty e-ptf service fill **market** split



Global e-PTF service fill, kMT



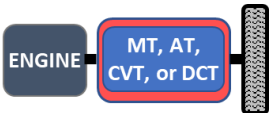
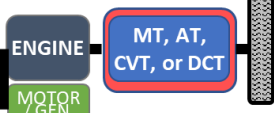
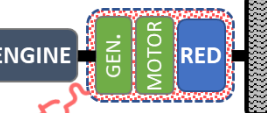
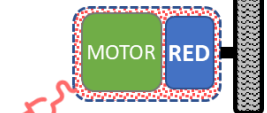
**OEM Fill for life
(150,000+ miles)
fluid targets
will slow e-fluid
market growth**

e-PTF service
fill market
**~23 kMT/yr
2030**

PTF – power transmission fluid

Summary/ recap

Vehicle electrification varying degrees and fluid development

Electrification Type	Start/Stop [S/S]	Mild Hybrid [MHEV]	Full Hybrid [FHEV]		Plug-In Hybrid [PHEV]	Extended Range [EREV]	Battery Electric [BEV]
Basic Schematic							
Approx. Energy Efficiency	+2% to 4%	+8% to 11%	+20% to 35%	+30% to 50%	+50% to 60%	+60% to 70%	+70% to 80%
Fluid Requirements	No additional requirements beyond appropriate power transmission fluid (PTF)	No additional requirements beyond appropriate PTF	PTF with additional requirements for motor cooling, electrical properties and compatibility	Gear protection for EVT, no clutches, possibly eliminating need for some FM's, but with additional requirements for motor cooling, electrical properties and compatibility	Same as FHEV, depending on FHEV configuration, modified transmission or EVT	Gear protection with additional requirements for motor cooling, electrical properties and compatibility	Gear protection (potential for high load) with additional requirements for motor cooling, electrical properties and compatibility

E-mobility and electrification

1

Vehicle Electrification

- Electrification efficiency varies from simple engine start/stop [~2-4%] to full battery electric [~70-80%]
- Motors only assist the engine in mild hybrids, but Full Hybrid motors propel the vehicle without the engine
- In hybrids, transmissions still have an important role to play
- BEVs require only motor and reduction gear box for torque multiplication

2

E-fluid Formulation

- FHEV and BEV transmissions currently use conventional PTF and gear oil but are now being improved
- New fluid requirements include motor cooling, compatibility and electrical insulation
- These new requirements must be balanced with transmission performance and durability
- The right combination of base oils and additive componentry is required

3

Electrification Outlook

- There will be a mix of technologies to meet climate goals, depending on the application and region, including hybrids, FHEV, BEV, alternative fuels, improved ICE
- Global passenger car vehicle parc exceeds 1.4 billion and there will be continued demand for conventional PTF through the 2030s
- E-PTF service fill market continues to grow but remains small ~6% due to long ODI and small sump sizes

Thank you



Formulating tomorrow together

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