Small engine lubricants

The small engine market

- Chainsaws & Garden Equipment
- Motorcycles & Mopeds
- Snowmobiles
- Personal Water Crafts
- Outboards
Overview for today’s discussion

• 2T and 4T Applications, Engines and Lubricant Needs
• Specifications
  • Snowmobiles
  • Leisure Marine
    • 2T Outboard Engine Oils - NMMA TC-W3 Outboard Oils
    • 4T Marine Engine Oils - NMMA FC-W and FC-W Catalyst Compatible
  • Motorcycles and Mopeds
    • 4T Motorcycle oils JASO T903 Specification
  • Garden Equipment and generators
    • 2T Low Ash Oils - JASO 2T Standards
• Summary

Descriptions are used interchangeably for small engines

Four stroke cycle
Four stroke
Four cycle
4T

Two stroke cycle
Two stroke
Two cycle
2T

“T” in 4T & 2T comes from the French term “temps” meaning “time” or “stroke”
(the translation is not precise)
Both four stroke and two stroke engines are commonly used in small engine applications

Emission regulations has driven the moving technology towards 4T engines but many 2T’s are still in use

**In North America**
- **Outboards**: Majority of new engines are 4T, but population is still largely 2T
- **Motorcycles**: Population and sales are virtually all 4T
- **Snowmobiles**: Mix of 2T and 4T new engines. Large 2T population base still exists
- **PWCs**: Most new engines are 4T, but still a significant 2T segment
- **Chainsaws**: Still mainly 2T, but 4T options are available
- **String trimmers**: Still mainly 2T, but 4T options are available
- **Leaf blowers**: Still mainly 2T, but 4T options are available
- **Lawn mowers**: Population and sales are virtually all 4T

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**Traditional four-stroke engine**

Four-stroke Cycle = Four-stroke = Four Cycle = 4T

- The sump is oil filled and the oil recirculates
- Inherently low emissions
Traditional two stroke engine

- More power / less weight
- Two stroke engines mix oil with the fuel and consume the oil

How two-stroke engines are lubricated

- Oil is mixed in the fuel (usually at 50:1)
  - Traditionally, oil would be mixed in the fuel tank
  - In modern engines the oil is injected into fuel line
- Evaporation of the fuel deposits oil on the cylinder walls and bearings to lubricate them
- Fuel and oil in the combustion chamber are ignited by the spark plug
- Replacement oil is delivered with fresh fuel/air
- Traditional over-fuelling design causes high emissions
Both two-stroke & four-stroke engines have advantages

- **Two-stroke**
  - **Advantages**
    - Two-stroke Engines have an excellent Power to Weight Ratio
    - Fewer Parts than a Four Stroke Engine
    - Small, Compact Engines
    - Low Cost
    - Low Nitrogen Oxides (NOx) Emissions
    - Less Engine Weight

- **Four-stroke**
  - **Advantages**
    - 20-40 % Better Fuel Economy
    - Smooth and Quiet Operation
    - Low Hydrocarbon (HC) and Carbon Monoxide (CO) Emissions

Conventional 2T engines have high hydrocarbons emissions due to unburned fuel
2T direct fuel injection (DFI) is a way to address emissions

Fuel is injected when piston is top dead center

Notice: Exhaust port is blocked, therefore reduced emissions

DFI makes 2T outboard engine service more severe

- Higher temperatures
  - In traditional 2T engines, fuel vaporizes in the crankcase, cooling the engine
  - In DFI, fuel bypasses the crankcase, raises engine temperature by 50°C
- Less oil delivered to critical surfaces
  - In DFI, air alone carries the oil, which is less efficient
  - Oil must often be pumped to the cylinders for extra lubrication
  - Oil flow is reduced, touted as an advantage for the consumer
- Combination of less oil and higher temperatures makes DFI engines more prone to scuffing and failure
  - Deposits build up in the ring grooves behind the rings due to higher temperature, and there’s less oil (cleaners) to prevent it
  - Rings are pushed out by the deposits and they apply pressure to the cylinder liners, reducing film thickness and eventually causing metal-to-metal contact (scuffing) or called ring jacking, or proudness
What goes into a 4T lubricant?

Desirable oil characteristics are cleanliness, low smoke, high lubricity, and low exhaust deposits (blocking)

What Goes into a 2T Lubricant?
There are two types of 2T oils

**2T Ashless**
- Lubricity Agent usually included in additive system
- Water cooled engines

**2T Low-Ash**
- Solvent
- Base Stock
- Air cooled engines

**4T**
- Additive System
- Base Stock

_Ashless Formulations_

- Ashless additive system required to prevent pre-ignition in water cooled outboard engines
  - Historically, pre-ignition was a major problem for outboards
  - Engines run cooler, so ash deposits are less brittle and build up, causing pre-ignition

- Ashless formulations have specialized additive packages that treat at significantly higher levels.
  - A significant treat rate of ashless dispersants is used to compensate for not using detergent chemistry
  - Lubricity agent component incorporated into the additive package.
  - Polyisobutylene is used for improved lubricity and exhaust smoke performance

- Solvent provides low temperature fluidity
  - Important for oil-injected systems
Low Ash Formulations

- Low ash additives and metal detergents are used for air cooled land equipment
  - Lower cost and lower treat rate
- Engines run hotter so can tolerate some ash without causing pre-ignition
  - Ash deposits formed are thin and brittle, so blow out of the exhaust
- Solvent is used to improve miscibility of the oil with the fuel
  - But it does lower the oil’s flash point – a safety / storage consideration
- Polyisobutylene (PIB) used to improve lubricity whilst reducing exhaust smoke
  - Traditionally brightstock was used for lubricity
  - Brightstock has poor smoke performance

Air cooled engines

Snowmobile oils
There are no industry standards for snowmobile oils

<table>
<thead>
<tr>
<th>For Two-stroke Engines:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Both ashless and low ash additive systems recommended by OEMs</td>
<td></td>
</tr>
<tr>
<td>Requires low pour point and low-temperature fluidity</td>
<td></td>
</tr>
<tr>
<td>OEMs Recommend Pour Point ≤ -40°C</td>
<td></td>
</tr>
<tr>
<td>Brookfield fluidity</td>
<td></td>
</tr>
<tr>
<td>Good: &lt; 60,000 cP @ -40°C</td>
<td></td>
</tr>
<tr>
<td>Best: &lt; 17,000 cP @ -40°C (J1536 grade 4)</td>
<td></td>
</tr>
<tr>
<td>Exhaust odor an issue due to trail riding</td>
<td></td>
</tr>
<tr>
<td>Exhaust valves (deposits) can cause poor high RPM</td>
<td></td>
</tr>
<tr>
<td>Partially burned and unburned fuel and oil can create deposits on the sliding surfaces of the exhaust valves and cause them to stick</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>For Four-stroke Engines:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>OEMs generally recommend 0W grades.</td>
<td></td>
</tr>
<tr>
<td>Most oils are at least part-synthetic, if not full synthetic</td>
<td></td>
</tr>
</tbody>
</table>

Outboard or water cooled oils
US Powerboat Market
Motorized Boat Population

15.7 million recreational boats in the US
- 7.9 Million recreational boats in use are outboard powered motor boats
- Inboard boat use is growing perhaps reflecting the growing towboat market
- Power roughly split between <26 hp, 26-75 hp, 76-150 hp and >150 hp groups

Recreational Boats in Operation, 2015

Boat Type | Power Boat | Pontoon Boat | Sail Boat | PWC | Other | All Boats
---|---|---|---|---|---|---
Non-Motorized | 10.1 | 0.9 | 0.7 | 1.7 | 8.2 | 21.5
Motorized | 10.1 | 0.9 | 0.1 | 1.7 | 0.6 | 13.4
Outboard | 73% | 94% | 61% | 0% | 72% | 65%
Inboard | 10% | 2% | 38% | 100% | 24% | 22%
Outboard/Inboard | 17% | 4% | 1% | 0% | 4% | 13%

Up to 10 hp | 13% | 5% | 55% | 7% | 55% | 14%
11 to 25 hp | 14% | 7% | 20% | 5% | 19% | 13%
26 to 75 hp | 22% | 56% | 21% | 22% | 19% | 24%
76 to 150 hp | 26% | 28% | 0% | 42% | 0% | 26%
151 to 250 hp | 14% | 3% | 0% | 18% | 0% | 13%
Over 250 hp | 11% | 2% | 0% | 6% | 7% | 10%

DATA SOURCE: 2015 NMMA and 2011 National Recreational Boating Survey

NMMA oversees leisure marine oil quality standards

International Marketing Committee
Boat Show Committee
Conference Committee
Trailer Certification Committee
Boat & Yacht Certification Committee
Oil Certification Committee
National Marine Manufacturers Association

NMMA OCC Members
OEMs
Additive companies
Testing Labs
Oil Marketers
Oil standards exist for leisure marine oils

**NMMA**
National Marine Manufacturers Association

**TC-W3**
Two-Cycle - Water

**Four-Cycle - Water**

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**US Powerboat Market**

**NMMA Certifications**

- NMMA Certified Oils continue to increase, surpassing 300 worldwide
  - 4-Stroke certifications increasing, with 2-Stroke now two-thirds of the total
  - The number of non OEM 4-stroke FC-W (CAT) certifications has more than doubled since 2013

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**NMMA® OIL CERTIFICATIONS**

![Bar chart showing NMMA oil certifications](chart.png)

**2016 Split of Oil Certifications**

<table>
<thead>
<tr>
<th>OEM</th>
<th>Non-OEM</th>
</tr>
</thead>
<tbody>
<tr>
<td>FC-W</td>
<td>14</td>
</tr>
<tr>
<td>FC-W(CAT)</td>
<td>20</td>
</tr>
<tr>
<td>TC-W</td>
<td>8</td>
</tr>
</tbody>
</table>

**DATA SOURCE: NMMA**
Most outboard OEMs favor 4T technology

- **BRP (Evinrude brand name)** is focusing on 2T DFI. Latest E-Tech G2 model claims improved fuel efficiency and emissions.
- **Mercury** carries both 2T DFI (OptiMax and Pro XS brand) and 4T engine designs (Verado and SEAPRO brands).
- **Yamaha favors 4T Technology**
  - Yamaha developed High Pressure Direct Injection 2T DFI- no longer in production.
- **Honda markets only 4T engines (2 hp to 250 hp)**
- **Suzuki dropped 2T and is focused on 4T (portables up to V6 models)**

Most OEMs are using 4T outboard engine models to meet emission regulations

Outboard OEMs have driven NMMA to develop higher 2T oil standards

NMMA TC-W3® is the most modern two-stroke outboard engine oil standard available

<table>
<thead>
<tr>
<th>Year</th>
<th>Standard</th>
</tr>
</thead>
<tbody>
<tr>
<td>1960</td>
<td>TC-W®</td>
</tr>
<tr>
<td>1988</td>
<td>TC-WII®</td>
</tr>
<tr>
<td>1991</td>
<td>TC-W3® (3-12345)</td>
</tr>
<tr>
<td>1996</td>
<td>TC-W3® (R-12345)</td>
</tr>
<tr>
<td>2004</td>
<td>TC-W3® (RL-12345)</td>
</tr>
<tr>
<td>2016</td>
<td>TC-W3® (RL-12345M)</td>
</tr>
</tbody>
</table>
Demonstration test program ensures TC-W3 oils meet engine requirements

Analytical Testing
- KV @ 40°C
- TAN
- Cloud Point
- Nitrogen
- FTIR Scan

Bench Testing
- Fluidity @ -25°C
- Miscibility @ -25°C
- Rust
- Filterability
- Compatibility

>$300K for a full program

Engine Testing
- CE-50 Lubricity (Yamaha 50 cc)
- AF-27 Lubricity (Honda Dio)
- Preignition (Yamaha 50cc)
- General Performance (OMC 40 HP)
- Detergency/Scuffing (Mercury 15 HP) x 2
- Ring Sticking/Detergency (OMC 70 HP)

NMMA TC-W3 certification Read Across Rules

Formulation changes

Allowed:
- Additive increases (+20% relative)
- Solvent concentration changes (±20% relative) and substitutions
- PPD concentration changes (±1%) and substitutions (0.5%)
- PIB concentration changes (±25% relative)
- Bright stock concentration changes (±10%)
- Base oil concentration changes (±25%) and supply changes
- NMMA Read across rules have been expanded to include base stock coverage to Group III (TC-W3: RL-12345M)

Not Allowed:
- Additive reductions and addition of new components

Marketers must obtain a trademark license from the NMMA
License number must appear on the oil bottle
Annual license fee per oil paid to NMMA by the oil marketer
There are three types of four-stroke leisure marine engines

- **Outboard**
- **Sterndrive = Inboard/Outboards (I/O)**
- **Inboard**
Marine engines operate differently from car engines

4T outboards’ lubrication challenge

- 4T Outboard Engines operate very differently to PCMO
  - Vertical Engine
    - Requiring exceptional bearing lubrication.
  - Driving regime (Idle to full throttle)
    - High engine speeds, causing wear concerns
    - Idle for long periods of time, causing high fuel dilution and potential for wear.
  - Operating Conditions
    - Corrosive environments
    - Cooler temperatures
    - Often operate longer than recommended between oil changes, requiring improved antioxidancy.
- Challenges to the Lubricant
  - Bearing Durability
  - Wear
  - Rust
  - Shear Stability
NMMA FC-W standard establishes oil requirements

Identification
- KV40°C
- VI
- Specific gravity
- TBN
- TAN
- Elementals (Report all)
- Sulfur
- Nitrogen
- IR Spectrum

Heritage
- Minimum SG quality

Viscosity Grade Testing
- KV100°C (Vis grade limits)
- CCS (Vis grade limits)
- MRV-TP1 (Vis grade limits)

Performance Bench Testing
- Foam, Seq. I - III (Industry limits)
- Foam, Seq. IV (200/50 max)
- Shear Stability (Report)
- HTHS (3.3 cP min after shear)
- Mercury Rust Test (Less than Ref. Oil)
- Noack Volatility (Report)
- EDOFT (50% max)

Engine Testing

Required Testing for Basic Readacross Oil Program.
Expected Test Cost is $2K to 7k.

Required Additional Testing for Complete FC-W Approval.
Expected Test Cost is $45K – $55k.

Balance is essential as anti-wear and anti-rust additives both compete for the surface

Caution! Over treatment significantly hurts wear

% Rust
FC-W passing range

Rust Inhibitor Concentration
Excellent performance in the FC-W rust test requires component balance

Typical SJ PCMO 100% Rust

40% 30% 20% NMMA Reference Oil 5973 Range of Rust Ratings

NMMA FC-W Oil 21% Rust

FC-W catalyst compatible standard was launched in September 2009

- U.S. emissions limits went into effect in 2010
- Sterndrives and inboards required catalyst systems to meet the EPA limits.
- Catalytic converters are integral to many outboard engines meeting mandates of the California Air Resource Board (CARB)
- Engine oils require careful formulation to avoid poisoning the catalyst in these engines
- The NMMA has issued a second standard for four-stroke outboard oils with catalysts to ensure availability of appropriate oils

Intended for:
- All gasoline-powered marine applications, especially those with catalytic converters
- Backwards compatible with engines calling for NMMA FC-W™
There are differences between FC-W and FC-W Catalyst compatible standards

<table>
<thead>
<tr>
<th>FC-W</th>
<th>FC-W Catalyst Compatible</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Performance package:</td>
<td>• Performance package:</td>
</tr>
<tr>
<td>SG quality minimum</td>
<td>SM quality minimum</td>
</tr>
<tr>
<td>• No limit on P</td>
<td>• P range: 0.06 - 0.08%</td>
</tr>
<tr>
<td>• No limit on Si</td>
<td>• Si limit: &lt; 0.002%</td>
</tr>
<tr>
<td>• No &quot;stay in grade&quot; limits</td>
<td>• Stay in grade</td>
</tr>
<tr>
<td>• No volatility limits</td>
<td>• Noack volatility: &lt; 22%</td>
</tr>
</tbody>
</table>

All other current NMMA FC-W requirements and readacross rules remain the same for the catalyst-friendly oil standard.

NMMA website is a good place for information

  - TC-W3 Certification Procedure Manual
  - TC-W3 Product Approval System (PAS)
  - List of marketer-certified TC-W3 oils

  - FC-W Certification Procedure Manual
  - FC-W Product Approval System (PAS)
  - List of marketer-certified FC-W oils
Four-stroke motorcycle oils

MOTORCYCLE MARKETS

- ~500 million motorcycles, scooter and moped in use worldwide [source: Kline 2015]
  - Population concentrated in Eastern Hemisphere
  - Essentially all new motorcycles are four-stroke, for emissions
  - India has overtaken China as having the highest population of two wheelers
  - China has a large electric bike market, with engines prohibited in major cities

Motorcycle Population by Region

Motorcycle Population for Selected Countries
How are motorcycles used?

It depends on where you are in the world.

**Transportation**
- Generally AP
- Used for transportation and commerce
- Smaller motorcycles
- Large rider population

**Recreation**
- Generally North America and Europe
- Used for recreation and entertainment
- Larger road bikes and smaller racing bikes
- Smaller rider population

It depends on where you are in the world.

**Motorcycle Scooters and Moped Sales and Lubricants**

- India leads growth, with increasing purchasing power
  - China decline due to urban restrictions
- 1,231 kT Lubricants market
  - Growing at 2.2% CAGR from 2015 to 2019
  - Synthetic and semi-synthetic oils are penetrating the market

**Lubricant Demand by region**

- Europe, 6%
- North America, 6%
- Rest of the World, 4%
- South America, 14%
- Asia-Pacific, 74%

**Two Wheeler Sales Trends by Country**

**MCO by Product type**

- Synthetic: 14%
- Conventional: 75%
- Semi-Synthetic: 11%
4T motorcycles have different lubrication needs than automobiles

- Motorcycles run under more severe conditions than cars.
  - Many are air cooled
  - run hotter and faster
  - Lower oil volumes for lubrication and cooling

- Motorcycle oils [MCO] must lubricate clutch and gears, along with engine

- Requires a balanced formulation approach

- PCMO requirements continue to diverge from those needed for MCOs
  - Low friction for PCMO fuel economy impacts MCO clutch performance
  - Low phos for PCMO for catalyst compatibility impacts MCO wear protection
  - Low viscosity for PCMO impacts MCO gear protection and oil consumption

- MCOs must meet JASO T903:2011 or requirements
Motorcycle oil properties are defined by three lubrication functions

Engine
- High revving; air-cooled
- Small oil volume with short oil drain interval (ODI)
- SJ / SL / SM / SN quality

Gears
- High oil viscosity reduces wear
- Shear stable viscosity modifier maintains viscosity
- Gear pitting is a concern with low viscosity oils

Clutch
- High oil friction for fast clutch engagement
- Minimize Friction Modifiers used in PCMO

JASO T903 4T MOTORCYCLE STANDARD
- JASO Has Been Registering 4T Motorcycle Oils Since 1999 to address OEM concern about PCMO inadequacies
- A registration logo is available for registered oils
  - JASO MA friction quality for Motorcycle Oils
  - JASO MB friction quality for Scooters
- JASO specification has been revised: JASO T903:2016
- JASO Motorcycle oil Sub Committee is currently working on a gear pitting performance test
JASO T903 specification for four-stroke motorcycles has evolved

Updated Engine Requirements

<table>
<thead>
<tr>
<th></th>
<th>1999 Original</th>
<th>2006 Revision</th>
<th>2011 Revision</th>
<th>2016 Revision</th>
</tr>
</thead>
<tbody>
<tr>
<td>API</td>
<td>SE to SJ</td>
<td>SG to SM</td>
<td>SG to SN</td>
<td></td>
</tr>
<tr>
<td>ILSAC</td>
<td>GF-1, GF-2</td>
<td>GF-1, GF-2, GF-3</td>
<td>GF-1, GF-2, GF-3</td>
<td></td>
</tr>
<tr>
<td>CCMC</td>
<td>G-4/G-5</td>
<td>Eliminated</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Phosphorus Limits

JASO specified phosphorus range conflicts with later ILSAC limits

<table>
<thead>
<tr>
<th></th>
<th>1999 Original</th>
<th>2006 Revision</th>
<th>2011 Revision</th>
<th>2016 Revision</th>
</tr>
</thead>
<tbody>
<tr>
<td>Phosphorus</td>
<td>No Limits</td>
<td>0.08 – 0.12</td>
<td>0.08 – 0.12</td>
<td></td>
</tr>
</tbody>
</table>

JASO classifies friction using the SAE#2 test rig

Friction Index

max  MA2  MA1  MA  min

MB
JASO T903 four stroke motorcycle specification

Friction performance (2016)

<table>
<thead>
<tr>
<th>Index/Classification</th>
<th>MA2</th>
<th>MA1</th>
<th>MA</th>
<th>MB</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dynamic friction index</td>
<td>1.50 ≤ x &lt; 2.50</td>
<td>1.35 ≤ x &lt; 1.50</td>
<td>1.35 ≤ x &lt; 2.50</td>
<td>0.40 ≤ x &lt; 1.35</td>
</tr>
<tr>
<td>Static friction index</td>
<td>1.60 ≤ x &lt; 2.50</td>
<td>1.45 ≤ x &lt; 1.60</td>
<td>1.45 ≤ x &lt; 2.50</td>
<td>0.40 ≤ x &lt; 1.45</td>
</tr>
<tr>
<td>Stop time index</td>
<td>1.60 ≤ x &lt; 2.50</td>
<td>1.40 ≤ x &lt; 1.60</td>
<td>1.40 ≤ x &lt; 2.50</td>
<td>0.40 ≤ x &lt; 1.40</td>
</tr>
</tbody>
</table>

- All three indices must be MA2 to claim MA2.
- All three indices must be MA1 to claim MA1
- If the indices are from both MA1 and MA2, MA must be claimed
- MB must be claimed if at least one index is in the MB range

JASO website is a good place for information

- [http://www.jalos.or.jp/onfile/jaso.htm](http://www.jalos.or.jp/onfile/jaso.htm)
  - List of filed oils
Two-stroke low ash oils (air cooled or land equipment oils)

Two-stroke low ash oils (air cooled or land equipment oils)

API TC is the only API specification for 2T oil air-cooled applications

<table>
<thead>
<tr>
<th>Category</th>
<th>Application examples</th>
<th>Test procedures</th>
<th>Critical lubrication requirements</th>
</tr>
</thead>
<tbody>
<tr>
<td>TA</td>
<td>Mopeds&lt;br&gt;Lawn mowers&lt;br&gt;Small generators/pumps</td>
<td>OBSOLETE</td>
<td></td>
</tr>
<tr>
<td>TB</td>
<td>Motorscooters&lt;br&gt;Small (&lt;250cc) motorcycles&lt;br&gt;Higher oil/fuel ratio chainsaws</td>
<td>OBSOLETE</td>
<td></td>
</tr>
<tr>
<td>TC</td>
<td>Lean oil/fuel ratio chainsaws&lt;br&gt;Hi-performance motorcycles&lt;br&gt;Snowmobiles&lt;br&gt;Yamaha Y350M-2&lt;br&gt;Piston deposits&lt;br&gt;Ring sticking&lt;br&gt;Yamaha CE50S&lt;br&gt;Tightening&lt;br&gt;Deposition-induced preignition&lt;br&gt;Piston scuffing&lt;br&gt;Deposit-induced preignition&lt;br&gt;Ring sticking</td>
<td>Yamaha Y350M-2&lt;br&gt;Piston deposits&lt;br&gt;Ring sticking&lt;br&gt;Yamaha CE50S&lt;br&gt;Tightening&lt;br&gt;Deposition-induced preignition&lt;br&gt;Piston scuffing&lt;br&gt;Deposit-induced preignition&lt;br&gt;Ring sticking</td>
<td></td>
</tr>
<tr>
<td>TD</td>
<td>Outboard motors</td>
<td>OBSOLETE</td>
<td></td>
</tr>
</tbody>
</table>

API TC evaluates a two-stroke oil’s performance in ring sticking, lubricity, and preignition, all in small air-cooled two-stroke engine tests.

All other API categories are obsolete.
API TC does not have a certifying body

- No process exists for certifying or registering oils that have passed the API TC requirements.
- Marketers may claim API TC performance without having actually tested their oil.
  - But there must be sufficient data and/or logic for making an API TC claim.
- TC-W3 oils formulated with Infineum technologies meet API TC quality.
- API TC program cost: >$44k

Japanese OEMs created a 2T standard because they felt that API TC was inadequate
API TC performance requires more than minimum treat rates

JASO M345 2T standard revision driven by test engine availability

<table>
<thead>
<tr>
<th>Standard</th>
<th>Lubricant Performance Requirement</th>
<th>Current engine</th>
<th>Planned New engine</th>
</tr>
</thead>
<tbody>
<tr>
<td>JASO M340</td>
<td>Lubricity test</td>
<td>HONDA AF27 (49cc)</td>
<td>Husqvana-ZENOAH (65.6cc)</td>
</tr>
<tr>
<td>JASO M341</td>
<td>Detergency test</td>
<td>HONDA AF27 (49cc)</td>
<td>Husqvana-ZENOAH (65.6cc)</td>
</tr>
<tr>
<td>JASO M342</td>
<td>Smoke test</td>
<td>SUZUKI SX800 (69cc)</td>
<td>YAMAHA (63cc)</td>
</tr>
<tr>
<td>JASO M343</td>
<td>Exhaust system blocking test</td>
<td>SUZUKI SX800 (69cc)</td>
<td>YAMAHA (63cc)</td>
</tr>
</tbody>
</table>
JASO has been registering 2T oils since 1994

- Marketer must register the oil with JASO in order to use the JASO logo.
- Logo and registration number must appear on the bottle for registered oils.
- One-time registration fee of 40,000 Yen ($400) per oil must be paid to JASO by the oil marketer.
- JASO 2T testing cost: >$18k
- JASO quality claims can be made without JASO registration

Small engine summary

- Small engine 2T & 4T oils require dedicated and balanced formulations
- 2T for outboards (water-cooled) require ashless technology
  - Quality set by NMMA TC-W3 standard
- 4T for outboard Small Engines 4 stroke application
  - Marine quality set by NMMA FC-W and FC-W Catalyst Compatible standard
- 4T Motorcycle applications require suitable friction and wear performance
  - JASO MA and MB standards for motorcycles and scooters
- 2T for land equipment (air-cooled) require low-ash technology
  - Quality set by JASO and API TC
  - Revision of the JASO 2T specification is in progress

JASO Plans to revise the M345 spec to include the current engines designs

JASO M345:2018 FAU 1Q 2019
Small engines – special applications requiring special lubricants

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